

KRANTI INDUSTRIES LIMITED

Date: June 04, 2025

To,
The Manager
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400001

Scrip Code: 542459 Scrip Symbol: KRANTI

Subject: Investor Presentation - Disclosure under Regulation 30 of the SEBI (LODR) Regulations, 2015.

Respected Sir/Madam,

Pursuant to Regulation 30 read with Schedule III Part A Para A and other applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the relevant amendment thereto from time to time, please find enclosed herewith the "Investor Presentation" to be made to Analysts/Investors for the 4th Quarter and Financial Year ended on March 31, 2025.

The aforementioned presentation has been uploaded on the Company Website: https://krantiindustries.com/investors

We request you to take the above information on record.

Thanking you.

For and on Behalf of the KRANTI INDUSTRIES LIMITED

SHRADDHA NANDKUMAR PHULE

Company Secretary & Compliance Officer Membership No.: A67126

Enclosed: As Above





BSE: 542459



Kranti Industries Limited

Investor PresentationMarch 2025



Safe Harbor



This presentation has been prepared by Kranti Industries Limited ("Company") solely for information purposes without any regard to any specific objective, financial situation, or informational need of any particular person. This presentation may not be copied, distributed, or disseminated, directly or indirectly, in any manner. Failure to comply with this directive may result in a violation of the applicable laws in certain jurisdictions. By reviewing this presentation, you agree to be bound by the restrictions contained herein and to maintain absolute confidentiality regarding the information disclosed in these materials.

This presentation does not constitute or form part of and should not be construed as, directly or indirectly, any offer or invitation, or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company by any person in any jurisdiction, including in India, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any investment decision or any contract or commitment, therefore, this presentation contains statements that constitute forward-looking statements. These statements include descriptions of the Company's intent, beliefs, or current expectations regarding the results of its operations and its financial condition. These statements can be recognised by the use of words such as "expects", "plans", 'will", "estimates", "projects", or other words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions that the Company believes to be reasonable considering its operating experience in recent years. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition, our ability to manage our international operations, government policies, regulations, etc.

The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company to reflect actual results, assumptions, or changes in factors affecting these statements. Given these risks, uncertainties, and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. This presentation may contain certain currency exchange rates, and the same has been provided only for the convenience of readers.

Presentation Content



- 1. Company Overview
- 2. Financial Performance
- 3. Growth Drivers

- 4. Management Team
- **5. Financial Statement**













Our Guiding Principle





Late Shri. Subhash K. Vora Founder

(1955-2011)

Work Hard with Honesty & Commitment, Growth will follow...

The ethos of Kranti Industries, as envisioned by our late founder, **Shri Subhash K. Vora**, is eloquently expressed in his timeless words: "Diligence, honesty, and commitment pave the path to growth." This guiding philosophy continues to inspire every facet of our organisation, shaping our pursuit of excellence and anchoring our values.

At Kranti Industries, we recognise that our true strength lies in perseverance. It drives us to invest our resources wisely and remain steadfast in our aspirations. Integrity forms the bedrock of our identity, nurturing confidence through openness and moral clarity. Bound by a shared dedication to rise above obstacles and exceed expectations, we transform advancement from a mere ambition into a natural result of our consistent effort.

In paying tribute to the legacy of Late Shri Subhash Vora, we proudly uphold his vision— *moving forward with virtue, tenacity, and an enduring drive for continual improvement.*





Message from MD's Desk







FY25 was a pivotal year in our growth journey. Despite a slow start, we returned to profitability in Q4. Our tractor segment remained the key contributor, accounting for over 68.3% of revenue, while Agri Implements and Industrial Engineering together added 2.8%, supported by the introduction of new components. We expect these segments to gain momentum as customer interest and order inflows improve. Our subsidiary, Preciso Metall Private Limited, achieved EBITDA breakeven in Q4, highlighting operational progress.

We also saw growth in exports, which increased to ₹291 lakh in FY25 from ₹227 lakh in FY24, reflecting global acceptance of our offerings. With India's limited exposure to recent US trade tariffs, we are well-positioned to pursue international opportunities stably and strategically. In FY25, we recorded revenue of ₹7,221 lakh, gross profit of ₹2,959 lakh with a margin of 41.0% up 201 bps YoY, and EBITDA of ₹760 lakh at a 10.5% margin. Q4 performance improved, with revenue of ₹1,830 lakh, up 5.8% QoQ, EBITDA of ₹221 lakh, up 86.4% QoQ, and a margin of 12.1%, marking a return to profitability with a PAT of ₹1 lakh.

Looking ahead to FY26, we remain focused on product innovation, operational efficiency, and expanding into new markets. Strengthening customer partnerships and enhancing delivery capabilities will be key to our strategy. We sincerely thank our investors, partners, and employees for their continued trust, and together, we are committed to driving sustainable growth and long-term value across the sectors we serve.



Mr. Sachin Subhash Vora

Promoter, Chairman and
Managing Director











1. Company Overview

- Company Profile
- Manufacturing Facilities
- Product Segment
- Preciso Metall Private Limited
- Journey

Q4 & FY25BSE: 542459



Company Profile



About Kranti Industries Limited

- Established in 1981 by the visionary Late Shri Subhash Vora, Kranti Industries Limited has grown from a modest machining unit into a premier precision engineering company headquartered in Pune, Maharashtra.
- With over four decades of manufacturing excellence, Kranti specializes in producing critical machined components for Original Equipment Manufacturers (OEMs) across diverse industries including automotive, agriculture, construction, and electric vehicles. Our commitment to quality and integrity has earned the company long-standing trust from domestic and global clients.



- Kranti Industries operates 5 state-of-the-art production facilities, outfitted with 78+ Hi-Tech Machines including advanced CNC turning centers, vertical turret lathes, horizontal machining centers, and multi-axis machining technology.
- Product range includes axle components, differential housings, and transmission parts, catering to component sizes from 100 mm to 1200 mm. Certified with ISO 9001:2015 and IATF 16949:2016, Kranti ensures world-class standards in every aspect of production, quality assurance, and delivery.

Leadership and Global Vision

- Guided by the leadership of Mr. Sachin Subhash Vora, the company continues to chart a path of innovation and sustainable growth. Kranti has recently expanded into high-precision parts for agricultural equipment, exporting to markets in Belgium and the U.S.
- With a steadfast focus on continuous improvement & customer-centric solutions, Kranti Industries remains
 dedicated to enhancing its global footprint while honouring the legacy and values laid down by its founder.









(7)

Company Profile





Enhanced Manufacturing

Kranti
Industries
Limited
prioritises
advanced
machinery to
improve
manufacturing
capabilities
and
operational
efficiency.

Proactive Investments

Kranti's proactive investments in cutting-edge technology drive innovation, opening doors to new opportunities and excellence in overcoming challenges.

45+ years of Experience

Kranti has a rich history of over 45+ years in the manufacturing industry, indicating a strong foundation and expertise in its field.

Strategic OEM Partnerships

Kranti forms strategic partnerships with leading automotive OEMs, to foster robust relationships for enhanced production and supply chain efficiency.

Diversified Product Portfolio

Kranti serves industries like PV, 2W, tractors, construction machinery, EVs, railways, light vehicles, off-highway vehicles, and heavy trucks, showcasing adaptability.



Manufacturing Facilities



Access to skilled engineers and technicians

Efficient supply chain management

Credibility and visibility within the industry

Machinery and Infrastructure: Advanced Equipment for Precision Manufacturing



PLANT 1



PLANT 2



PLANT 3

5-Axis Turn Mill Machining Centers

Vertical Machining Centers

CNC Turning Center

HMC with Linear Pallet Pool System

Co-Ordinate Measuring Machines



Product Segment



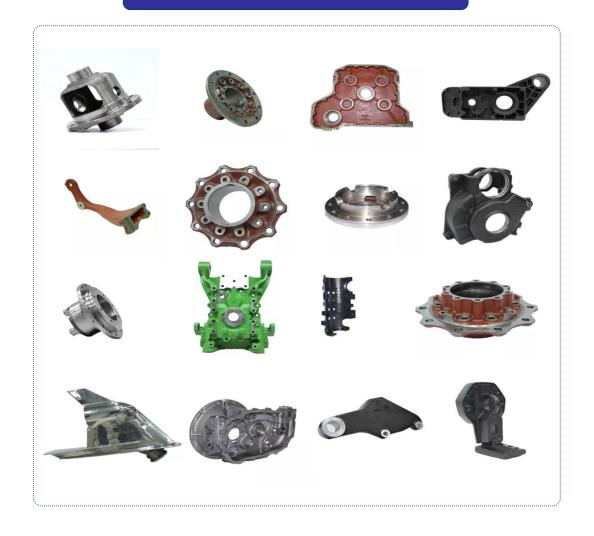
March 2025



Automotive Components



Other Components



Product Segment





Differential Housing



Axle Components



Transmission Components



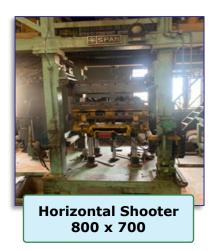


Preciso Metall Private Limited – Kranti Subsidiary



Preciso Metall Private Limited (PMPL), a subsidiary of Kranti Industries Limited, is a growing player in the metal casting and precision engineering space. The company is recognised for its expertise in shell moulding and casting solutions, serving a diverse range of industrial sectors.

- ♦ With a focus on quality, innovation, and customer satisfaction, PMPL operates a well-equipped manufacturing facility in Kagal MIDC, Kolhapur, Maharashtra, enabling it to deliver high-performance components to both domestic & international markets.
- ♦ This strategic partnership has enhanced the company's capabilities and positioned it to serve industries such as better construction, engineering, and electric vehicles. The synergy between the two companies has created opportunities for technological advancement, operational excellence, and expansion into new market segments.











Preciso Metall Private Limited - Kranti Subsidiary



Lab Equipment

32 Element Spectro, Bruker Make

Computerized Tensile Tester400 kn

Optical Brinell Hardness Tester – 3000 kgf

Inverted Metallurgical Microscope 1000X

Hot Shell Tensile Tester

Peel Back Tester

Transverse Strength Machine

Core Hardness Tester

Sleeve Shaker & Grain Size Calculator













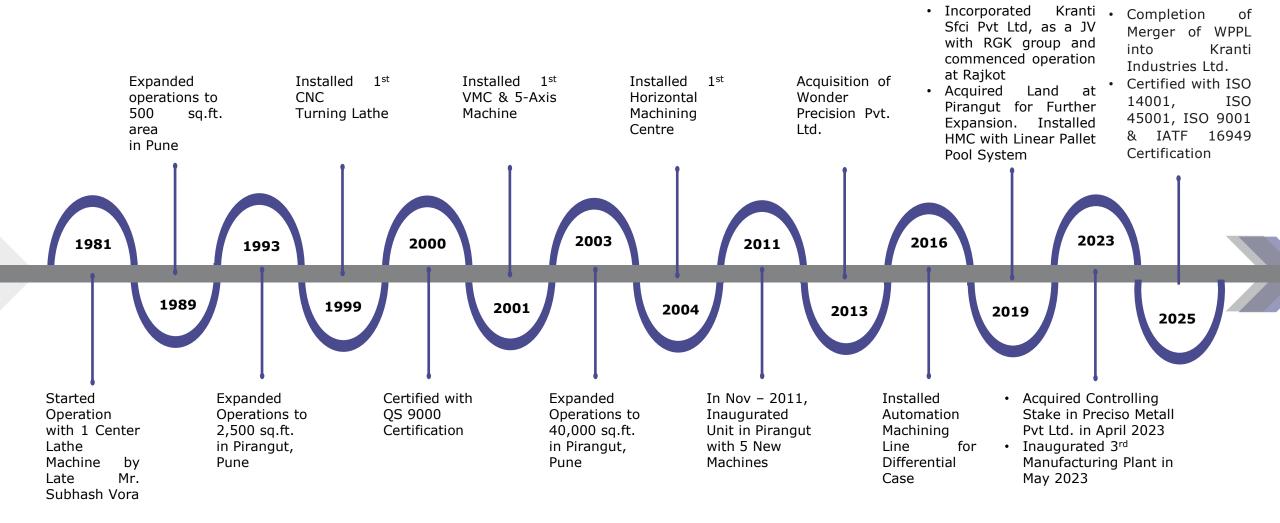






Journey











2. Financial Performance

- Key Order Inflows
- **Q4 & FY25 Financials**
- Historical Financials

Q4 & FY25BSE: 542459

Key Order Inflows



- Export Order from CNH Industrial (Italia S.P.A): Kranti secured a prestigious export order from CNH Industrial, Italia S.P.A. for the manufacturing and supply of tooling components including Planetary Carrier, Steering Knuckles, and Differential Support Carrier. This high-value project, worth ₹89.41 lakhs, strengthens the company's global presence in critical agri-equipment components.
- Bonfiglioli Transmission Entry into Heavy-Duty Gearbox Segment: The company received a development order for Industrial Machine Parts (Heavy-Duty Gearbox) from Bonfiglioli Transmission Pvt. Ltd. This engagement marks Kranti's strategic entry into a new product vertical with potential for long-term growth. The expected annual business is valued at approximately ₹6.84 crore.
- **Job-Work Order from Kalyani Techno Forge:** Following successful validation and development of precision components, Kranti received clearance to begin commercial production under a job-work model. This domestic engagement is projected to generate ₹3.50 crore annually and further enhances the company's standing in the forging components segment.
- **Export Development Order from CGL Manufacturing Inc. (Canada):** Kranti has received a new export order from CGL Manufacturing Inc. (Arrow Machine and Fabrication Group), Canada, for Alternator Housing components. Valued at approx. USD 49,718, the order marks the start of a new customer relationship and is scheduled for execution by June 30, 2025.

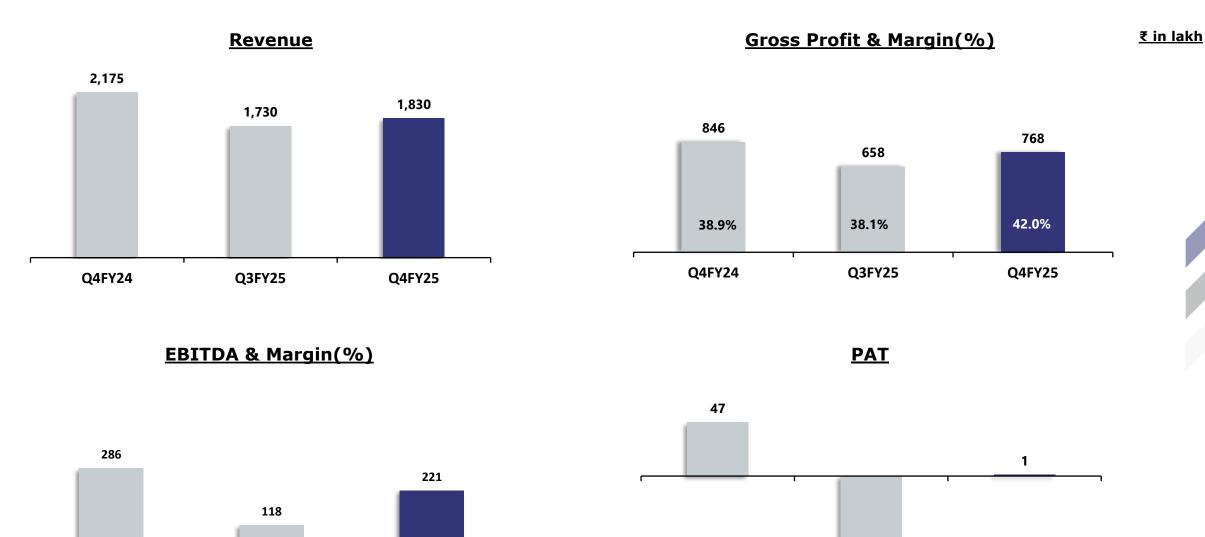
These milestones reaffirm our commitment to innovation, growth, and excellence in serving our valued customers.

Q4 FY25 Financial Performance

6.8%

Q3FY25





13.2%

Q4FY24

(73) Q3FY25

Q4FY24

Q4FY25

12.1%

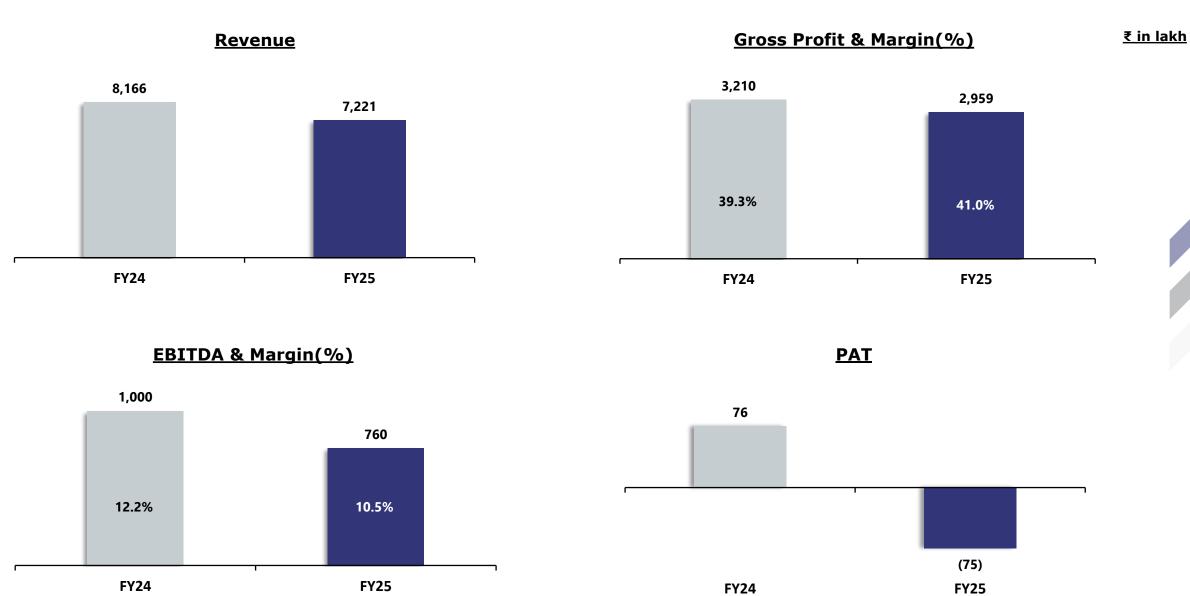
Q4FY25

F

March 2025

FY25 Financial Performance

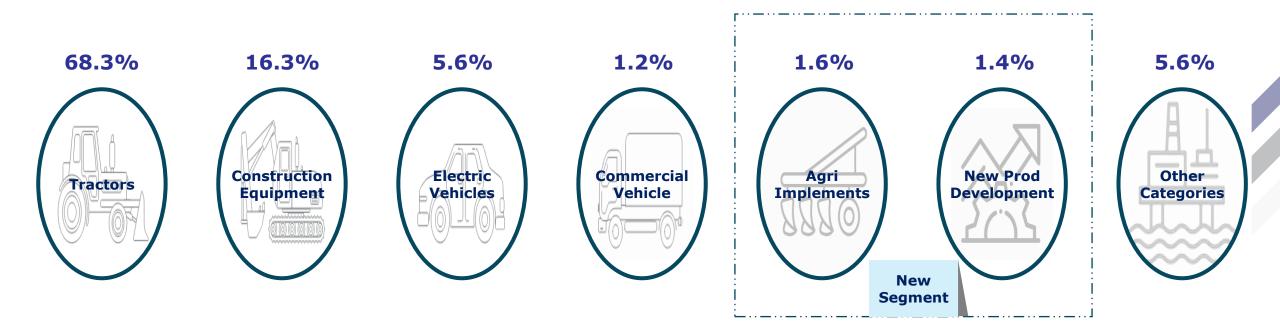




FY25 Segmental Revenue



Diverse market coverage solidifies Kranti Industries' position as a robust & successful player in the industry

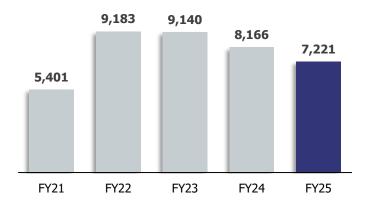


Kranti Industries Limited manufactured components ranging from 100 mm to 1200 mm, demonstrating our versatility and ability to meet a wide range of specifications.

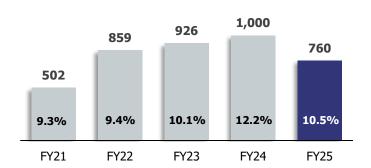
Historical Financials



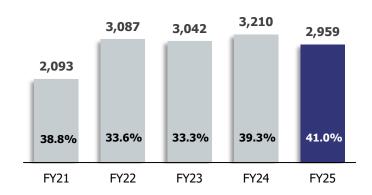




EBITDA & Margin(%)



Gross Profit & Margin(%)



<u>PAT</u>











3. Growth Drivers

- Growth Driving Factors
- Marquee Clients

Q4 & FY25BSE: 542459

Growth Driving Factors



Beneficial Industry Trends

- ☐ Indian component industry poised to benefit from global OEMs' supply chain derisking.
- □ Outperformance driven by premiumization and transition to EVs.
- ☐ Favorable government policies like 'Make In India' and India's emergence as an auto hub.

Investment and Growth Opportunities

- □ Auto component industry projected to invest \$6.5-7.0 billion over the next five years.
- ☐ Expected to double the investment from the previous five years.
- ☐ Significant growth opportunities anticipated for the domestic industry.

Customer Relationship Focus

- ☐ KRANTI values strong customer relationships to enhance loyalty and satisfaction.
- ☐ Commitment to excellent products and services fosters long-term partnerships.
- □ Leverages industry reputation to expand market reach and customer base.

Diversification Strategy

- ☐ KRANTI seeks new business opportunities to diversify revenue streams.
- □ Reduces dependency on a limited number of clients through targeted marketing and networking.
- □ Positions itself as the preferred choice for customers, gaining a competitive edge.

Strategic Acquisition

- □ Acquired a controlling stake in Preciso Metall Pvt Ltd to enhance capabilities and customer base.
- ☐ Acquisition opens new opportunities in the foundry business.
- ☐ State-of-the-art facility in Shell moulding casting foundry complements KRANTI's operations.



Growth Driving Factors



Auto Ancillary OEM Aspirations

- □ OEM aspiration numbers drawn from Automotive Mission Plan 2026 with Auto ancillary OEMs aim for massive growth, targeting \$180-200 billion by FY26.
- □ Exports reaching \$70-80 billion by FY26.
- Manufacturing GDP contribution doubling to 10% by FY26.

Export Opportunities

- ☐ As per the Automobile Component Manufacturers Association (ACMA) forecast, auto component exports from India is expected to reach \$30 billion by 2026.
- ☐ The auto component industry is projected to record US\$ 200 billion in revenue by 2026
- ☐ The auto component industry will grow 20-23%.

Policy Support

- □ 100% FDI is allowed under the automatic route for auto components sector.
- □ Production Linked Incentive (PLI) schemes on automobile and auto components are expected to bring a capex of ~₹75k crore in the next 5 years.

Cost Advantage

- ☐ With a cost-effective manufacturing base, costs are 10-25% lower compared to operations in Europe and Latin America.
- ☐ India, the world's secondlargest steel producer, offers a cost advantage.



Marquee Clients



































4. Management Team

- Key Managerial Personnel
- **Achievements**

Q4 & FY25BSE: 542459

Key Managerial Personnel







Mr. Sachin Subhash Vora

Promoter, Chairman & Managing Director

- ➤ 20+ years in the automobile components space, with a B.E. in Industrial Electronics from the Pune University.
- Leads business strategy, planning cost-effective operations, and driving market development initiatives.
- Known for translating vision into action, growth, and company-wide direction.



Mr. Sumit Subhash Vora

Promoter and Whole Time Director

- ➤ Over two decades in the industry with a Diploma in Mechanical Engineering and NIIT-certified in Web Centric Computing.
- Focuses on process improvement, team efficiency, and departmental output.
- Actively drives planning, budgeting, cost control, HR, and rollout of new business directives.



Achievement





ACMA Winner for Excellence Award in Digitalization

- Medium Category Turnover
- At 9th Technology Summit

2024



Winner of Best Employer

- By World HRD Congress

2021



Recognised Business Leader of the Year by Asian & Middle East Leadership Awards

- Smart Factory, Best in class operational excellence and Auto components categories

2023



Certified The most Renowned Brands

- By Leaders Globe

2020



The Machinist **Super Shopfloor Awards 2022**

- Excellence in Digital Manufacturing
- SME Category

2022



Received The Most Admirable Business In Pune

- By Insights Success

2019



Manufacturing Excellence Award 2022

- By Global Edition of Asia Business Leadership Awards

2022



Performance Appreciation Award

- By Oerlikon

2018



Winner of Machinist Super Shopfloor 2021

- SME Category
- By Times Group

2021



Begin up Excellence Awards

- Best Company of the Year

2018









5. Financial Statement

- **Standalone Profit & Loss Statement**
- **Standalone Balance Sheet**

Q4 & FY25BSE: 542459



Standalone Profit & Loss Statement



(₹ in Lakh)

| Parameters | Quarterly | | | | | Yearly | | |
|----------------------------|-----------|---------|---------|---------|-----------|---------|---------|-----------|
| | Q4 FY25 | Q3 FY25 | QoQ | Q4 FY24 | YoY | FY25 | FY24 | YoY |
| Revenue | 1,829.5 | 1,730.0 | 5.8% | 2,174.7 | (15.9%) | 7,221.2 | 8,166.2 | (11.6%) |
| Cost of materials consumed | 1,049.0 | 1,055.6 | | 1,414.6 | | 4,390.7 | 4,866.0 | |
| Changes in inventories | 12.5 | 16.0 | | (86.3) | | (128.4) | 90.5 | |
| Employee benefits expenses | 298.8 | 301.8 | | 310.2 | | 1,226.8 | 1,205.0 | |
| Other expenses | 248.5 | 238.2 | | 250.1 | | 972.0 | 1,005.0 | |
| EBIDTA | 220.6 | 118.4 | 86.4% | 286.1 | (22.9%) | 760.0 | 999.7 | (24.0%) |
| EBIDTA Margin | 12.1% | 6.8% | 522 bps | 13.2% | (110 bps) | 10.5% | 12.2% | (172 bps) |
| Other income | 40.4 | 18.3 | | 13.7 | | 86.9 | 22.6 | |
| Depreciation expenses | 168.7 | 161.2 | | 177.4 | | 625.5 | 612.7 | |
| EBIT | 92.4 | (24.5) | - | 122.4 | (24.5%) | 221.4 | 409.6 | (45.9%) |
| EBIT Margin | 5.0% | - | - | 5.6% | (58 bps) | 3.1% | 5.0% | (195 bps) |
| Finance cost | 91.1 | 80.3 | | 79.3 | | 335.0 | 303.6 | |
| РВТ | 1.3 | (104.8) | - | 43.0 | (97.1%) | (113.6) | 105.9 | - |
| Tax expenses | 0.3 | (32.3) | | (3.5) | | (38.2) | 29.8 | |
| PAT | 1.0 | (72.6) | - | 46.6 | (97.9%) | (75.4) | 76.1 | - |
| PAT Margin | 0.1% | - | - | 2.1% | (209 bps) | - | 0.9% | - |

March 2025



Standalone Balance Sheet Statement



(₹ in Lakh)

| Assets | FY25 | FY24 | Equity & Liabilities | FY25 | FY24 |
|-----------------------------|---------|---------|-------------------------------|---------|---------|
| Non-current Assets | 6,529.1 | 5,459.3 | Equity | 4,344.0 | 3,330.5 |
| Property, Plant & Equipment | 4,980.1 | 4,346.3 | Share Capital | 1,251.0 | 1,141.0 |
| Capital work-in-progress | 0.0 | 6.8 | Other Equity | 3,093.0 | 2,189.4 |
| Right-of-use asset | 371.0 | 393.5 | Non-current Liabilities | 2,423.2 | 2,444.1 |
| Investment | 161.8 | 162.0 | Borrowings | 2,228.4 | 2,135.7 |
| Intangible Assets | 47.3 | 40.6 | Lease Liabilities | 42.8 | 125.8 |
| Other Financial Assets | 111.8 | 218.7 | Net Deferred Tax Liabilities | 125.1 | 166.7 |
| Income tax assets (net) | 15.3 | 27.3 | Other Non-current Liabilities | 26.9 | 15.9 |
| Other Non-current Assets | 841.8 | 264.1 | Current Liabilities | 2,615.4 | 2,320.7 |
| Current Assets | 2,853.5 | 2,636.0 | Borrowings | 1,552.9 | 1,130.7 |
| Inventories | 1,727.3 | 1,206.6 | Lease Liabilities | 83.1 | 74.3 |
| Trade Receivable | 1,041.9 | 1,351.2 | Trade Payables | 786.2 | 882.0 |
| Cash and cash equivalents | 14.0 | 7.6 | Other Financial Liabilities | 152.5 | 132.4 |
| Other Financial Assets | 1.1 | 1.0 | Provisions | 31.4 | 28.6 |
| Other Current Assets | 69.2 | 69.6 | Other Current Liabilities | 9.3 | 72.6 |
| Total Assets | 9,382.6 | 8,095.3 | Total Equity & Liabilities | 9,382.6 | 8,095.3 |

30



Thank You!

Kranti Industries Limited:

Mr. Sachin Subhash Vora

Chairman & Managing Director

E: <u>investor@krantiindustries.com</u>

W: www.krantiindustries.com

Investor Relations Advisor:

Mr. Ritesh Shashiprakash Singh

Investor Relations Consultant, Rik Capital

M: +91 83293 85762

E: <u>ritesh.singh@rikcapital.in</u>

W: www.rikcapital.in

