



## KRANTI INDUSTRIES LIMITED

Date: May 16, 2022

To,  
The Manager,  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai- 400001

Script Code: 542459  
Script Symbol: KRANTI

Subject: INVESTOR PRESENTATION-Q4 AND YEAR ENDED ON 31<sup>ST</sup> MARCH, 2022.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we would like to submit the **Investor Presentation** of Kranti Industries Limited for the Quarter and year ended on March, 31 2022 of the company.

The Investor Presentation is also uploaded and available on our company website: [www.krantiindustries.com](http://www.krantiindustries.com)

You are requested to kindly take the same on record please.

Thank you.

Yours' sincerely,  
For **KRANTI INDUSTRIES LIMITED**

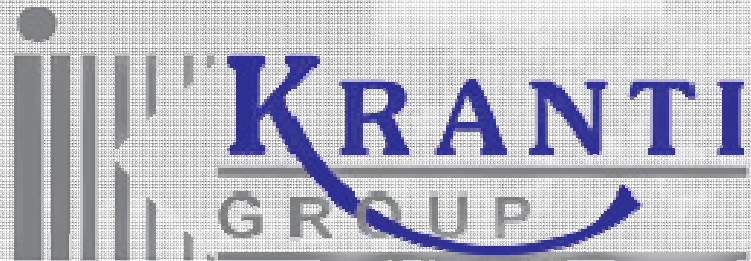
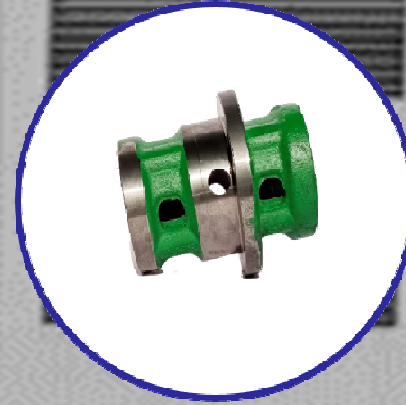
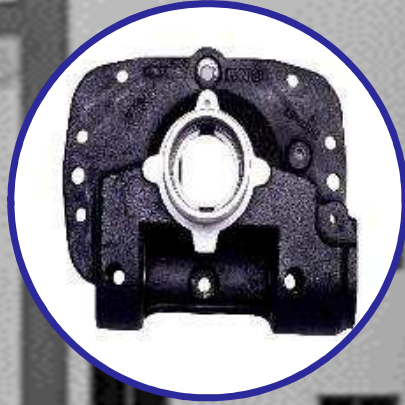
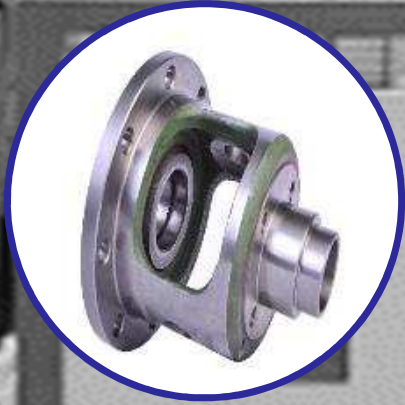
Vora  
Sachin  
Subhash

Digitally signed  
by Vora Sachin  
Subhash  
Date: 2022.05.16  
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**SACHIN VORA**  
**MANAGING DIRECTOR**  
**DIN: 02002468**

*Enclosed: as above.*



**A Revolution in Accuracy...  
Driven by Perfection!!**



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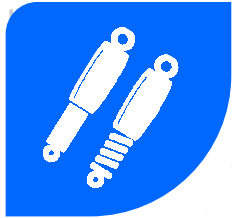
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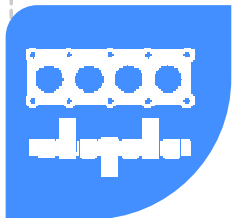
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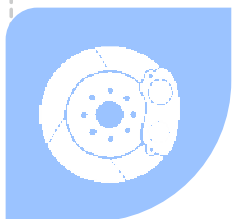
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This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties.



Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors / shareholders / public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives.



Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.



We are a multi-product and advanced auto component manufacturer, driven by new products and technology. We have “State of Art” Machine Shop. We are an end-to-end solutions provider offering precision machined castings for Transmission, axles, chassis, engines and other parts for Automotive Industry.

Slowly and steadily, the company’s concrete endeavors drove it to be a distinct precision machined component supplier offering Oil Engine & Tractor Components, and serving industries including Construction, Electric Vehicle, etc. Today, the Company has pulled in world renowned machining centers like Multi Axis Machining Centers, CNC Turning, Vertical Turret Lathes, Horizontal Machining Centers and Vertical Machining Centers.

With over 40 years of experience in precision machining, currently KRANTI has successfully placed the cornerstones of three units across Pune and a joint venture at Rajkot. Starting as a small machining unit, the Company has expanded its horizons to around 7,000 Sq. Mtrs. backed by state-of art infrastructure. The Company stands tall in being a single source supplier to most of the world-renowned OEMs in its respective industries.

## Key Highlights

**4** Decades of Experience in Manufacturing

**5** Production Plants in India (Including Group Companies)

**78 +** Hi-Tech Production Machines

Setting up of New manufacturing plant by **Q3 FY 2023**

**275 +** Employees

Stock Listed on mainboard of **BSE**

**Real time** data monitoring system

## VISION



- To create values and excellence in operations
- To be the preferred Solution Provider for our Customers
- Continuous improvement in processes and technology
- To be socially responsible towards people and environment



## MISSION

- To become industry benchmark in supply chain for our quality, technology and services
- Engage people in creativity and innovation through continuous improvement
- Encourage to do things first time right & every time
- Build relationships on trust and integrity with our employee, customer, supplier, shareholders and community

## CORE VALUES



- **Integrity** - Be honest and honor all interactions
- **Quality** - Build robust process and system to exceed customer expectations
- **Relationship** - Human and professional respect while dealing with all stakeholders
- **Innovation** - Creative thinking with the latest technology
- **Teamwork** - Embrace unity and collaboration while working



**1981**  
Started Operation with **1** Center Lathe Machine by **Late Mr. Subhash Vora**

**1989**  
Expanded operations to **500 sq.ft.** area in Pune

**1993**  
Expanded Operations to **2500 sq.ft. in Pirangut, Pune**

**1999**  
Installed 1<sup>st</sup> **CNC Turning Lathe**

**2000**  
Certified with **QS 9000 Certification**

**2001**  
Installed 1<sup>st</sup> **VMC & 5-Axis Machine**

**2003**  
Expanded Operations to **40,000 sq.ft. in Pirangut, Pune**

**2004**  
Installed 1<sup>st</sup> **Horizontal Machining Centre**

**2008**  
Expanded customer **Base beyond Pune**

**2011**  
June - Sad Demise of Founder **Mr. Subhash Vora**

Nov - Inaugurated Unit in **Pirangut with 5 New Machines**

**2013**  
Acquisition of **Wonder Precision Pvt. Ltd.**

**2016**  
**Installed Automation Machining Line** for Differential Case

**2019**  
Incorporated **KRANTI SFCI Pvt Ltd.**, As a JV with RGK group and commenced operation at **Rajkot**

Stock listed on **BSE-SME** through **IPO**

Acquired Land at **Pirangut** for Further Expansion

Installed **HMC** with Linear Pallet Pool System

**2021**  
Migrated to Main Board of **BSE Ltd**



# FINANCIAL HIGHLIGHTS

Over past 5 years, Revenue CAGR growth of **21.5%**

Gross Block for FY 2022 was at **INR 852 Mn**

Net Worth for FY 2022 was at **INR 222 Mn**

In FY 2022, Revenue grew by **70%** on YoY

In FY 2022, EBITDA grew by **83%** on YoY

In FY 2022, EBITDA margins expanded by **64 bps** on YoY

In FY 2022, Net Profit margins expanded by **240 bps** on YoY

# AWARDS & ACCOLADES



IATF Certified



Insights success The Most Admirable Business In Pune 2019



Best Employer – 2021 By World HRD Congress



Performance Appreciation Award - By Oerlikon - 2018



Begin up Excellence Awards Best Company of the Year – 2018



Certified by Leaders Globe The most Renowned Brands in 2020



Machinist Super Shopfloor SME Winner - 2021 - By Times Group



Leading SME's of India – 2018 By Dun & Bradstreet



Insight Success The Most Admirable business in Pune 2019



Leaders Globe The Most Renowned Brands in 2020





- Our Founder **Mr. Subhash Vora** was a visionary. He had a clear vision right since inception of the company, that KRANTI should be recognised globally as a specialist in precision Machining activity.
- The company always follow the path of our founder and believe in his philosophy that **“Work hard with Honesty & Commitment growth will follow”**.
- And with the intent to raise KRANTI to a higher scale, the company got its shares listed on the SME Platform of BSE in Feb 2019. And further as planned we got migrated to mainboard in Nov 2021



# KEY INVESTMENT HIGHLIGHTS

Investing “Ahead of Time” in technologically advanced machines and systems thereby continuously enhancing capabilities.

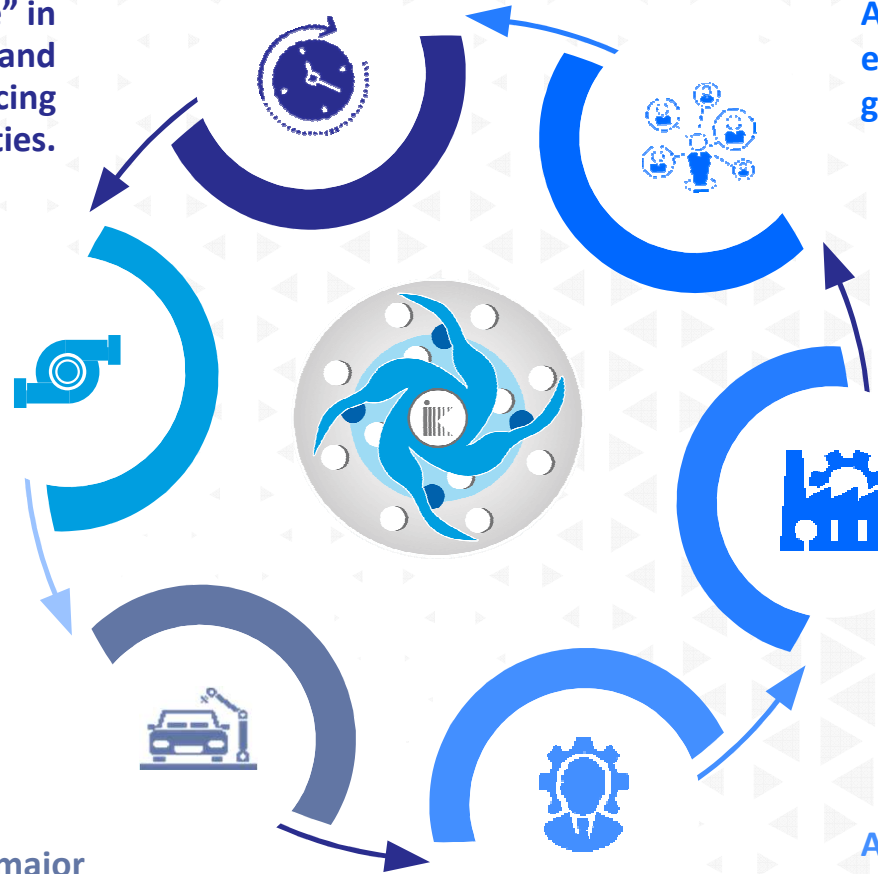
A Company with more than 04 decades of experience in manufacturing, lead by 2<sup>nd</sup> generation

Well diversified product portfolio with marquee clientele.

Strategic placement of Manufacturing plants in Pune – A major Engineering HUB in India

Long – Term association with the major auto OEM’s to ensure smooth and cohesive business operations.

A dynamic and experienced Board and Top management with diverse expertise, makes a decision making process robust.





**Late Shri. Subhash K. Vora**  
*(1955-2011)*

“  
**Work Hard with Honesty & Commitment,  
Growth will follows...**  
”

KRANTI, a small machining unit was established by Late Mr. Subhash Vorain 1981 at a small place with one primary Lathe machine to do job work activity for other industrial units. The Company was setup with a vision to revolutionized the definition of accuracy in automobile industry. It was a small and single step towards an ambitious dream. Late Mr. Vora was a visionary, an entrepreneur to the core and a deadly hard worker.

Within a short span of time Late Mr. Vora expanded the activities, acquired latest machining platforms and moved the operations at a modern factory set up at Pirangut Industrial Estate. Simultaneously with the tangible expansion, the name KRANTI was getting acceptance and preference from world industrial leaders. They preferred KRANTI because of value based business practices, precision, sticking up to the commitments and cost benefit.



**Mr. Sachin Subhash Vora**  
*Chairman & Managing Director*



**Mr. Sumit Subhash Vora**  
*Director - Operations*



**Mrs. Indubala Subhash Vora**  
*Non-Executive Director*



**Mr. Pramod Vinayak Apshankar**  
*Non-Executive Independent Director*



**Mr. Satchidanand Arun Ranade**  
*Non-Executive Independent Director*



**Mr. Prakash Vasantrao Kamat**  
*Non-Executive Independent Director*





**Mrs. Sheela Dhawale**  
*Chief Financial Officer*



**Mr. Bhavesh Selarka**  
*Company Secretary & Compliance Officer*



**Mr. Ramdas Gunjal**  
*Head - Operations*



**Mr. Mahesh Sarnaik**  
*Head - H R & Admin*



**Mr. Prashant Shetty**  
*Head - Marketing & Development*



**Mr. Prasad Kulkarni**  
*Head - Quality*



**Mr. Aman Jain**  
*Head - Procurement*

# MANUFACTURING FACILITIES



- Production Facility of around **7K sq. mtr.** spread in three different Units around Pune, considered as Major Engineering & IT Hub of India.
- A **“State of Art Plant”** with large varieties of Hi-Tech machines supported by Best-in-Class Inspection Facilities.
- In process of Setting up new manufacturing plant of **3k sq- mtr.** To be operational by **Q3 of FY- 2023**

5-Axis Turn Mill Machining Centers

CNC Turning Center

CNC Turning with Auto-Loader

Vertical Machining Centers

Vertical 5-Axis Turnmill Centers

Horizontal Machining Centers

Co-Ordinate Measuring Machines

Vertical Turret Lathes

HMC with Linear Pallet Pool System

5-Axis Horizontal Machining Centers



# PRODUCT CATEGORIES & SEGMENTAL REVENUE

## Product Categories



**Differential Housing – 32.3%**



**Axle Components – 43.5%**



**Transmission Components – 17.0%**



**Other Components – 7.2%**

## Segmental Revenue



**Tractor – 72.3%**



**EV – 16.5%**



**Construction Equipment – 7.0%**



**Automotive – 2.1%**

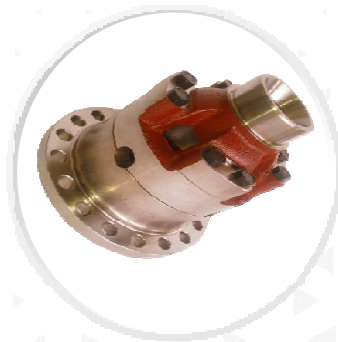


**Others – 2.1%**





# DIFFERENTIAL HOUSING

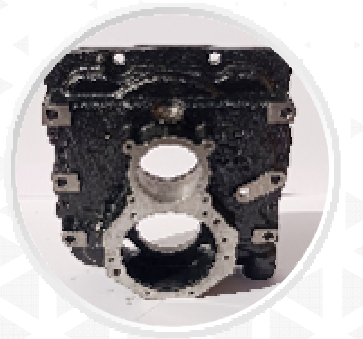
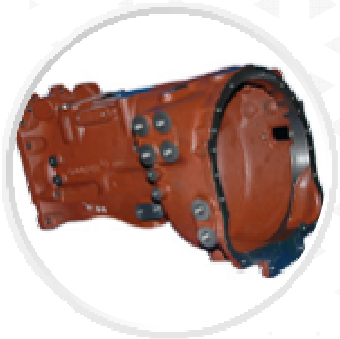


# AXLE COMPONENTS

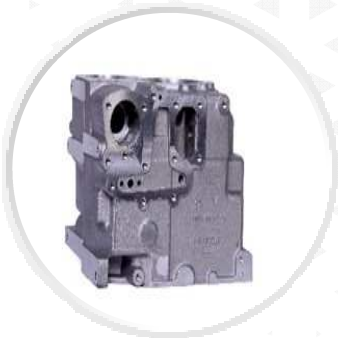
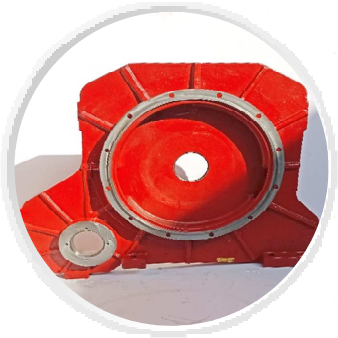




# TRANSMISSION COMPONENTS



# TRANSMISSION COMPONENTS







# OTHER COMPONENTS

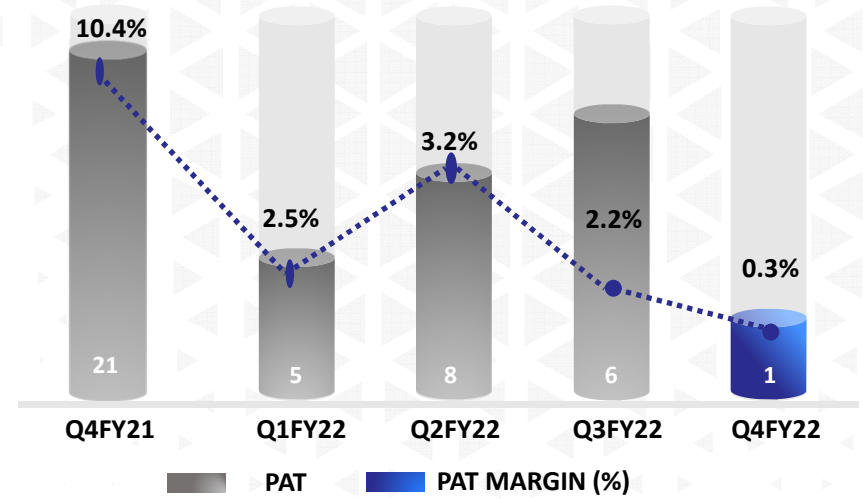
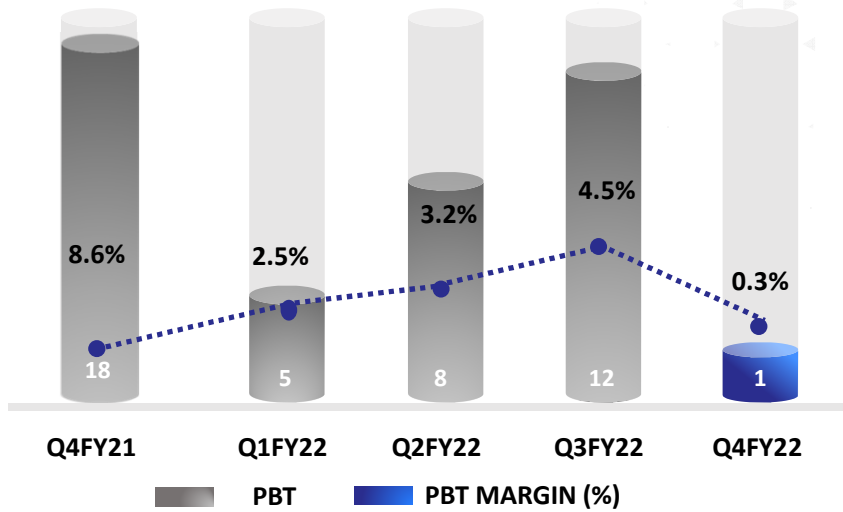
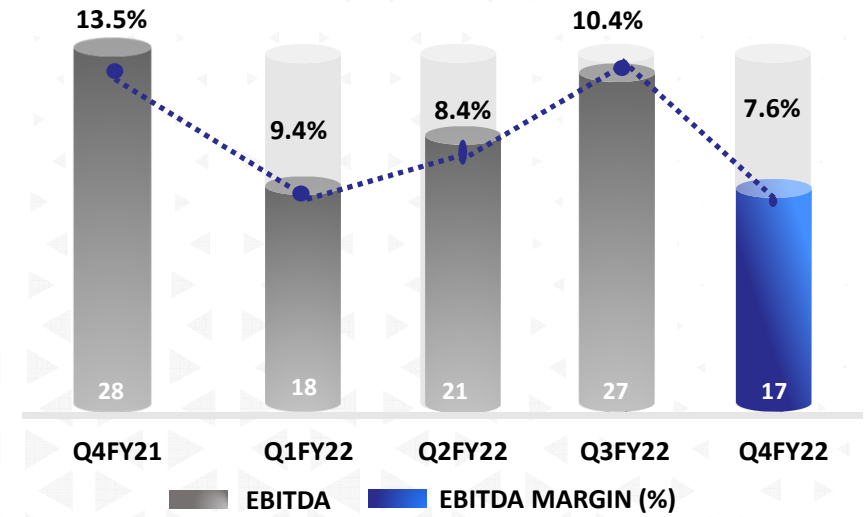
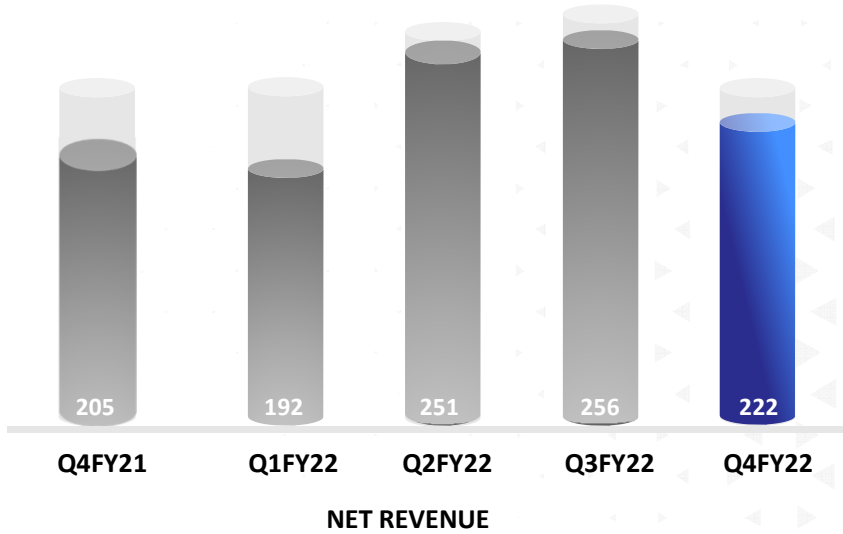




# FINANCIALS Q4FY22 (STANDALONE)

Particulars (Rs. in Mn)	Q4FY22	Q4FY21	Y-o-Y(%)	Q3FY22	Q-o-Q(%)
Total Revenue	222	205	8.7%	256	-13.1%
Total Expenditure	205	177	16.2%	229	-10.4%
EBITDA	17	28	-39%	27	-36.4%
EBITDA Margin (%)	7.6%	13.5%	-594 bps	10.4%	-278 bps
Profit before Tax	1	18	NA	12	NA
PBT Margin (%)	0.3%	8.6%	NA	4.5%	-420 basis
Net Profit	1	21	NA	6	NA
Net Profit Margin (%)	0.3%	10.4%	NA	2.2%	-200 basis
EPS (Rs)	0.01	0.2	NA	0.1	NA

# FINANCIALS HIGHLIGHTS





# FINANCIALS FY22 (STANDALONE)



Particulars (Rs. in Mn)	FY22	FY21	Y-o-Y(%)
Total Revenue	918	540	70%
Total Expenditure	834	494	68.8%
EBITDA	84	46	82.7%
EBITDA Margin (%)	9.2%	8.5%	64 basis
Profit before Tax	27	-1	NA
PBT Margin (%)	2.9%	-0.2%	272 basis
Net Profit	21	-1	NA
Net Profit Margin (%)	2.3%	-0.1%	219 basis
EPS (Rs)	0.2	0.01	NA



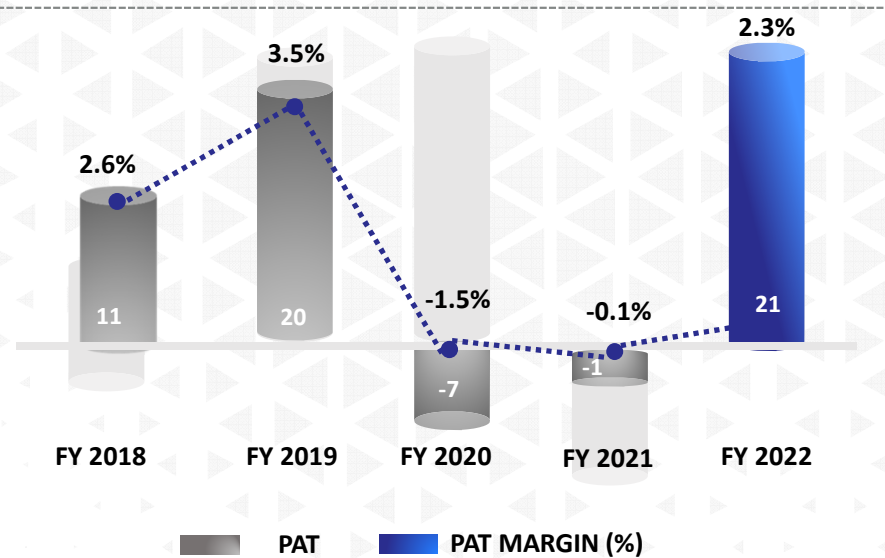
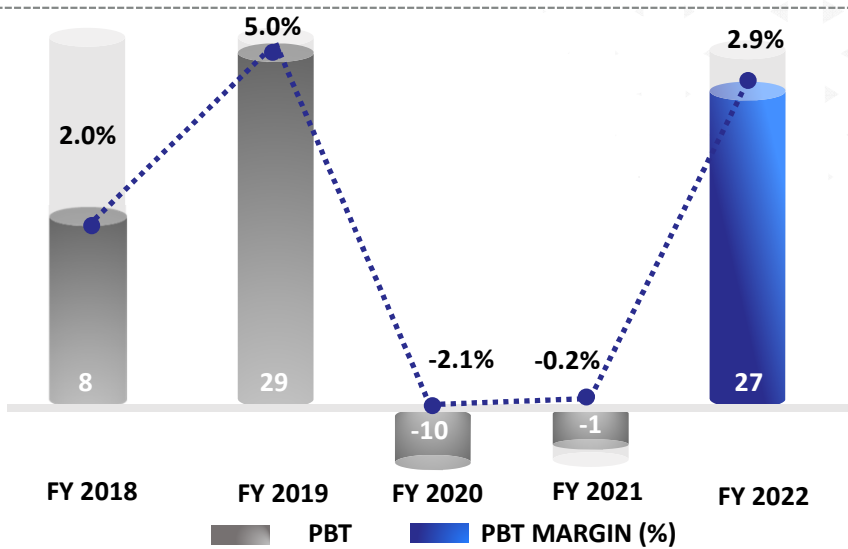
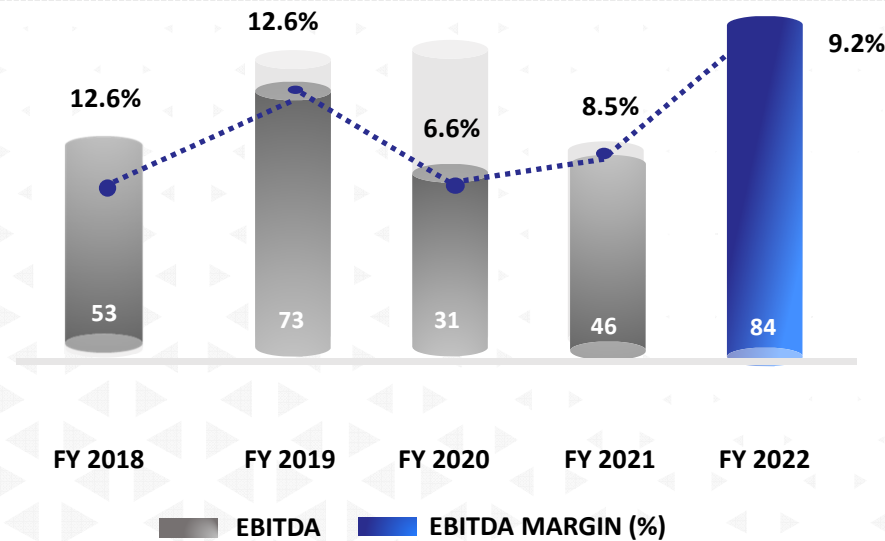
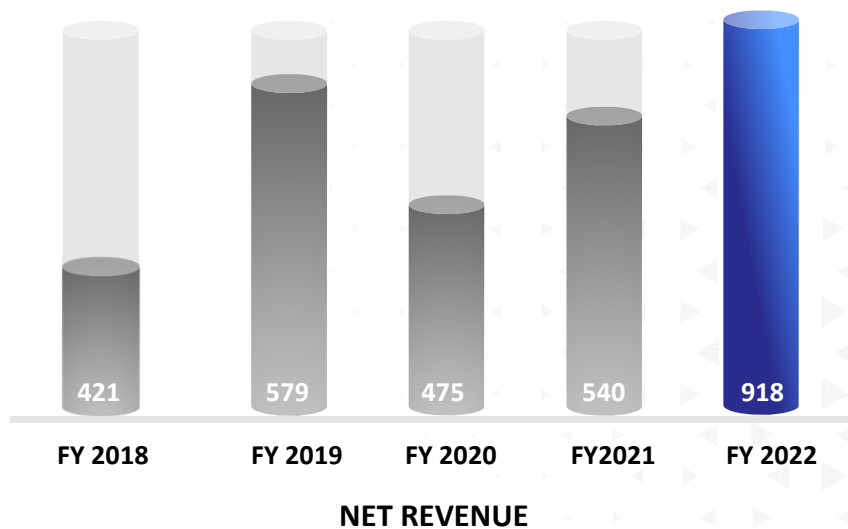
# FINANCIALS LAST 5 YEARS (STANDALONE)



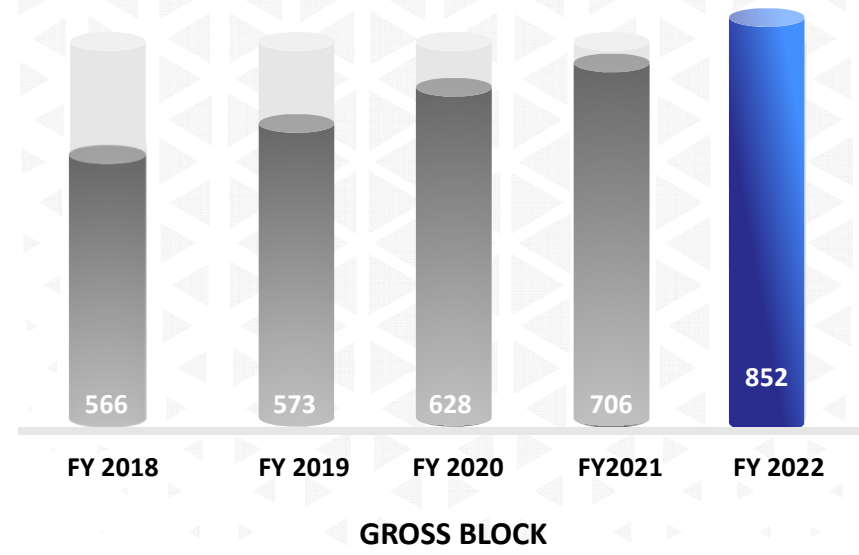
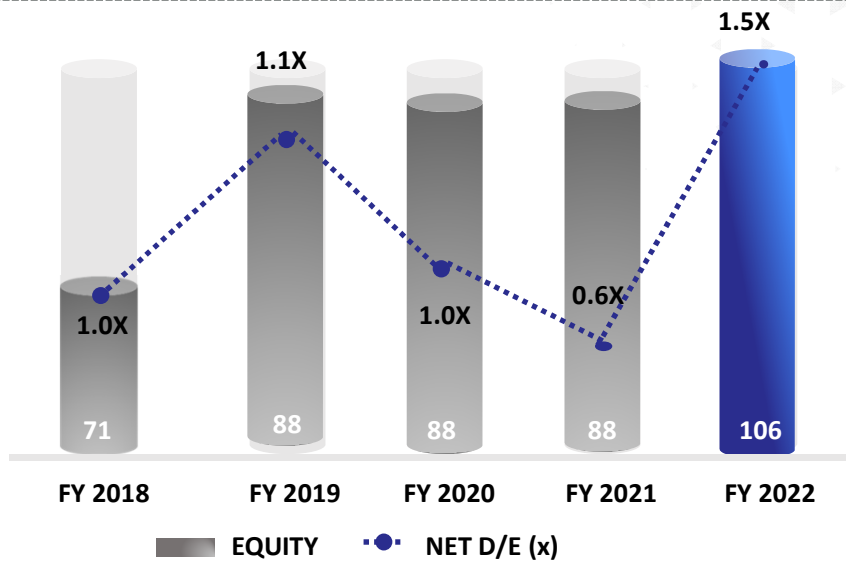
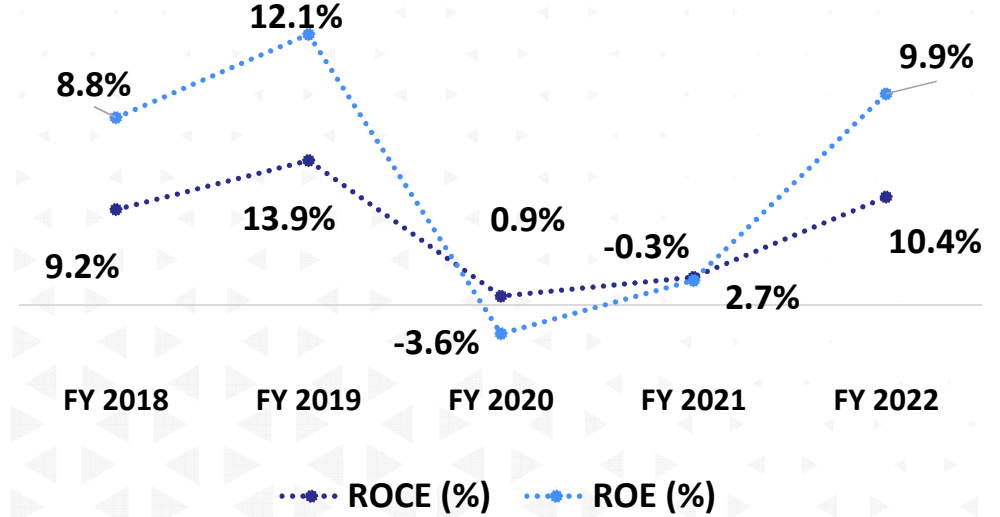
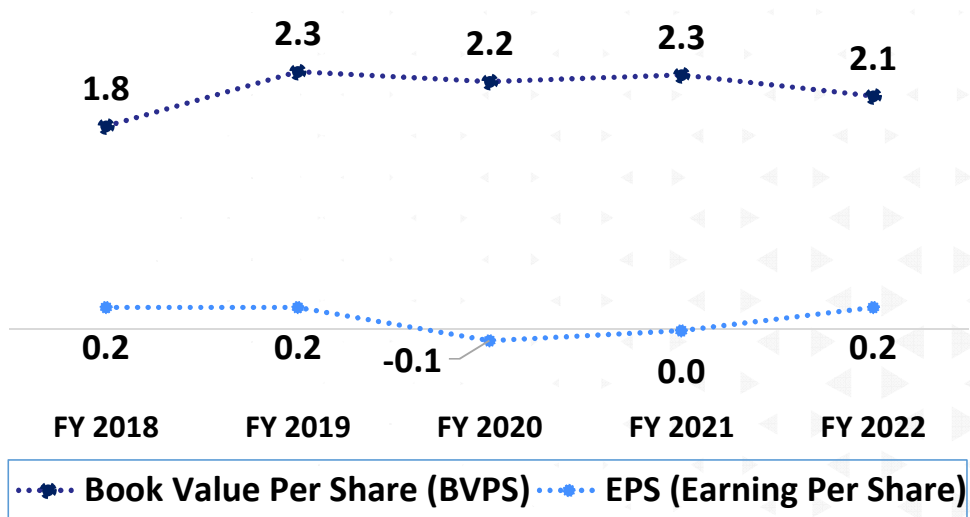
Particulars (Rs. in Mn)	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Revenue	918	540	475	579	421
Total Expenditure	834	494	444	506	368
EBITDA	84	46	31	73	53
EBITDA Margin (%)	9.2%	8.5%	6.6%	12.6%	12.6%
Profit before Tax	27	-1	-10	29	8
PBT Margin (%)	2.9%	-0.2%	-2.1%	5.0%	2.0%
Net Profit	21	-1	-7	20	11
Net Profit Margin (%)	2.3%	-0.1%	-1.5%	3.5%	2.6%
EPS (Rs)	0.2	-0.01	-0.1	0.2	0.2



# FINANCIALS HIGHLIGHTS



# FINANCIALS HIGHLIGHTS





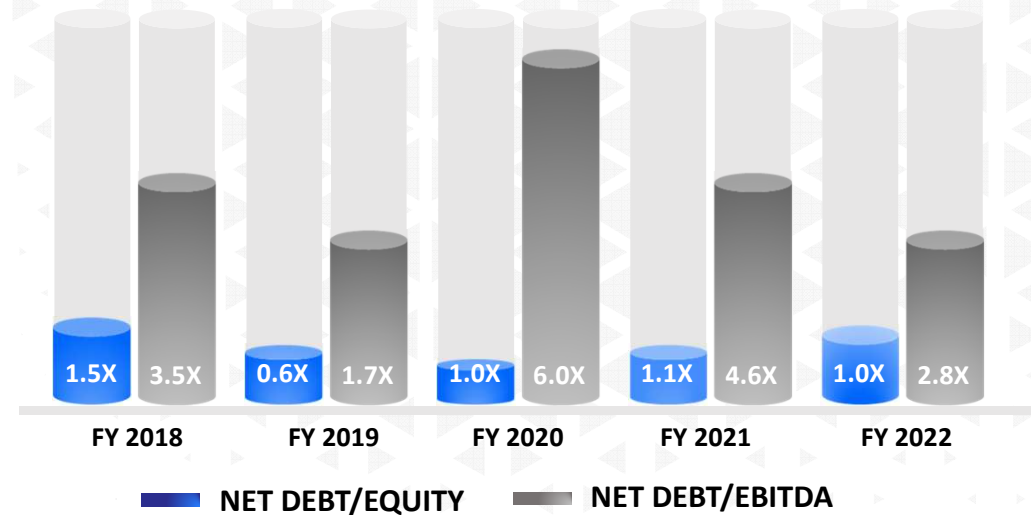
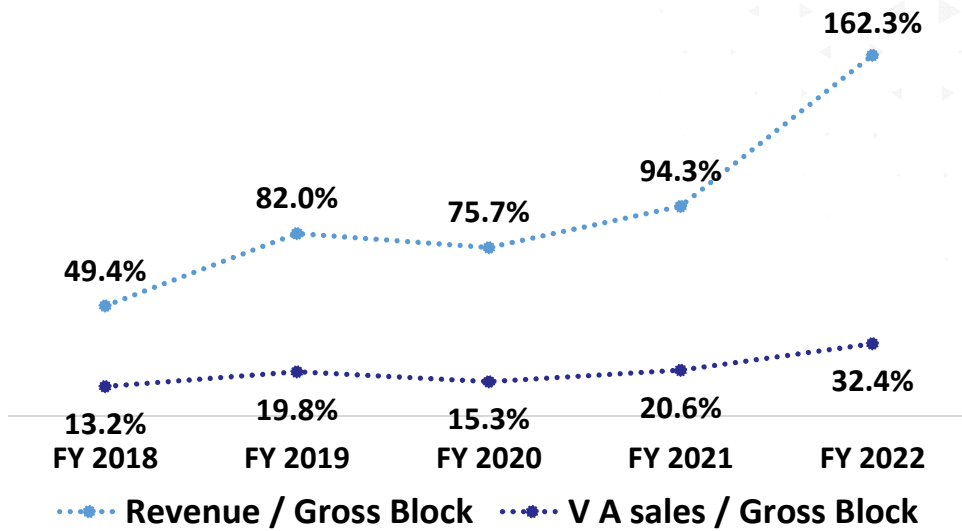
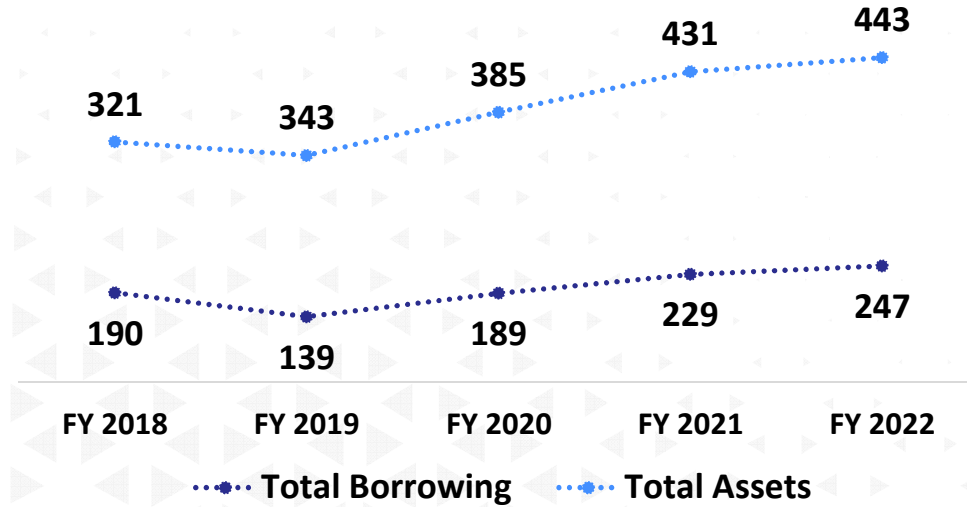
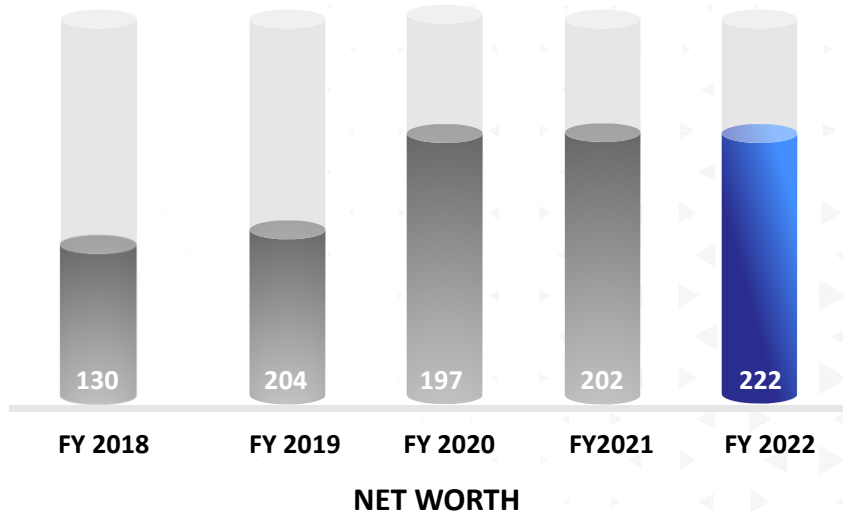
# FINANCIALS STANDALONE FY18-FY22



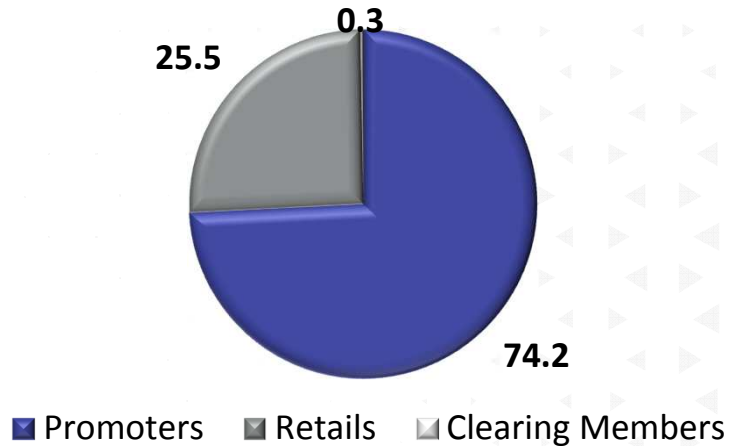
Particulars	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Worth	222	202	197	204	130
Total Borrowings	247	229	189	139	190
Total Assets	443	431	385	343	321
Net Debt/ Equity	1.0x	1.1x	1.0x	0.6x	1.5x
Net Debt/ EBITDA	2.8x	4.6x	6.0x	1.7x	3.5x
Gross Block	852	706	628	573	566
Debtors Days	24.1	57.8	26.2	45.7	77.9
Creditors Days	50.4	114.9	82.9	41.0	105.1
Inventory Days	49.5	86.1	88.9	57.7	105.6



# FINANCIALS HIGHLIGHTS



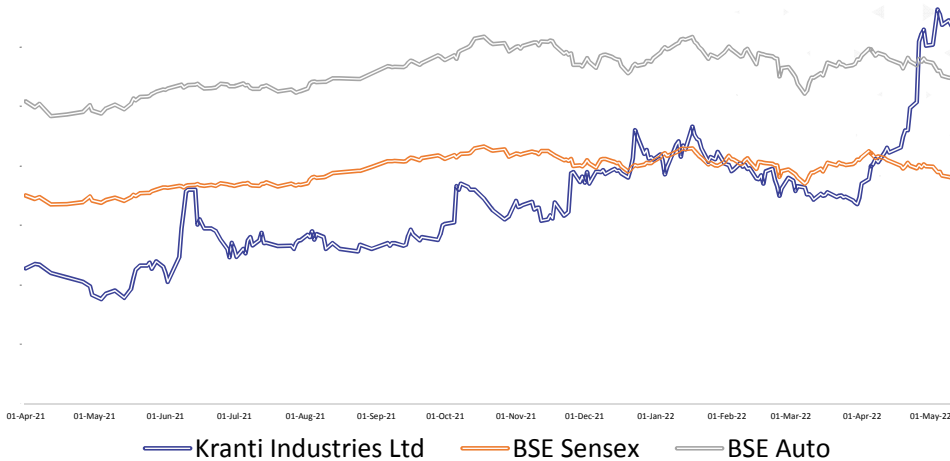
## Share Holding Pattern



## Stock Data (as on 10-May-2022)

Market Cap	₹ 67.2 Crs
Stock Price	₹ 63.6
52 Week (High / Low)	₹ 72.90 / 14.83
BSE - Symbol	KRANTI
Free Float (No. of Shares)	27,22,394
Average Daily Volume (3Months) - BSE	35,786

## Stock Price (01-April-21 to 10-May-22)



## Shareholder's Data (Excluding Promoters)

Top 5 shareholders	O/s shares	%
Madhusudhan Gunda	2,03,020	1.92%
Sunilkumar Agarwal	1,72,800	1.64%
Yogesh Chaudhary	1,60,184	1.52%
Bharat Kumar Kankariya (HUF)	1,04,400	0.99%
Paresh Mehta	90,252	0.85%

# THANK YOU



**Mr. Bhavesh Selarka**

Contact No : +91 9730851632

E-mail : [cs@krantiindustries.com](mailto:cs@krantiindustries.com)

Add : Gat No. 267/B/1, At Post Pirangut, Tal. Mulshi, Pune – 412115,



**Mr. Vijay Gyanchandani / Ms. Hazel Rathod**

Contact: +91 96194 38448 / +91 98191 98843

E-mail: [vijay@s-ancial.com](mailto:vijay@s-ancial.com) / [hazel@s-ancial.com](mailto:hazel@s-ancial.com)

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Mumbai - 400011

