



KRANTI INDUSTRIES LIMITED

Date: March 23, 2022

To,
The Manager,
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai- 400001

Script Code: 542459
Script Symbol: KRANTI

Subject: INVESTOR PRESENTATION-Q3 FY2022

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we would like to submit the **Investor Presentation** of Kranti Industries Limited for the Quarter ended on December, 2021 of the company.

The Investor Presentation is also uploaded and available on our company website: www.krantiindustries.com

You are requested to kindly take the same on record please.

Thank you.

Yours' sincerely,
For **KRANTI INDUSTRIES LIMITED**



BHAVESH SUBHASH SELARKA
(COMPANY SECRETARY & COMPLIANCE OFFICER)
MEMBERSHIP NO.: A42734

Enclosed: as above.



**A Revolution in Accuracy...
Driven by Perfection!!**

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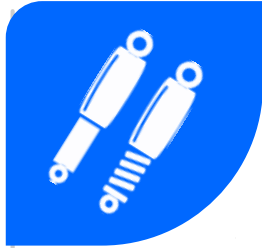
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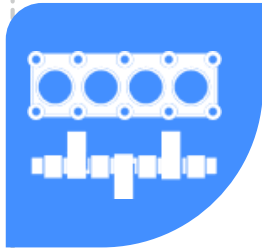
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This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties.



Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors / shareholders / public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives.



Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.

We are a multi-product and advanced auto component manufacturer, driven by new products and technology. We have “State of Art” Machine Shop. We are an end-to-end solutions provider offering precision machined castings for Transmission, axles, chassis, engines and other parts for Automotive Industry.

Slowly and steadily, the company’s concrete endeavors drove it to be a distinct precision machined component supplier offering Oil Engine & Tractor Components, and serving industries including Construction, Electric Vehicle, etc. Today, the Company has pulled in world renowned machining centers like Multi Axis Machining Centers, CNC Turning, Vertical Turret Lathes, Horizontal Machining Centers and Vertical Machining Centers.

With over 40 years of experience in precision machining, currently KRANTI has successfully placed the cornerstones of three units across Pune and a joint venture at Rajkot. Starting as a small machining unit, the Company has expanded its horizons to around 7,000 Sq. Mtrs. backed by state-of art infrastructure. The Company stands tall in being a single source supplier to most of the world-renowned OEMs in its respective industries.

Key Highlights

4 Decades of Experience in Manufacturing

5 Production Plants in India (Including Group Companies)

78 + Hi-Tech Production Machines

Setting up of New manufacturing plant by **Q3 FY 2023**

275 + Employees

Stock Listed on mainboard of **BSE**

Real time data monitoring system

VISION



- To create values and excellence in operations
- To be the preferred Solution Provider for our Customers
- Continuous improvement in processes and technology
- To be socially responsible towards people and environment

MISSION



- To become industry benchmark in supply chain for our quality, technology and services
- Engage people in creativity and innovation through continuous improvement
- Encourage to do things first time right & every time
- Build relationships on trust and integrity with our employee, customer, supplier, shareholders and community

CORE VALUES



- **Integrity** - Be honest and honor all interactions
- **Quality** - Build robust process and system to exceed customer expectations
- **Relationship** - Human and professional respect while dealing with all stakeholders
- **Innovation** - Creative thinking with the latest technology
- **Teamwork** - Embrace unity and collaboration while working



1981
Started Operation with **1** Center Lathe Machine by **Late Mr. Subhash Vora**

1989
Expanded operations to **500 sq.ft.** area in Pune

1993
Expanded Operations to **2500 sq.ft. in Pirangut, Pune**

1999
Installed 1st **CNC Turning Lathe**

2000
Certified with **QS 9000 Certification**

2001
Installed 1st **VMC & 5-Axis Machine**

2003
Expanded Operations to **40,000 sq.ft. in Pirangut, Pune**

2004
Installed 1st **Horizontal Machining Centre**

2008
Expanded customer **Base beyond Pune**

2011
June - Sad Demise of Founder **Mr. Subhash Vora**

Nov - Inaugurated Unit in **Pirangut with 5 New Machines**

2013
Acquisition of **Wonder Precision Pvt. Ltd.**

2016
Installed **Automation Machining Line** for Differential Case

2019
Incorporated **KRANTI SFCI Pvt Ltd.**, As a JV with RGK group and commenced operation at **Rajkot**

Stock listed on **BSE-SME** through **IPO**

Acquired Land at **Pirangut** for Further Expansion

Installed **HMC** with Linear Pallet Pool System

2021
Migrated to Main Board of **BSE Ltd**



Over past 5 years, **Revenue** CAGR growth of **22.4%**

Gross Block for FY 2021 was at **INR 736 Mn**

Net Worth for FY 2021 was at **INR 202 Mn**

In 9MFY22, **Revenue** grew by **107%** on YoY

In 9MFY22, **EBITDA** grew by **266%** on YoY

In 9MFY22, **EBITDA margins** expanded by **419 bps** on YoY

In 9MFY22, **Net Profit margins** expanded by **947 bps** on YoY



AWARDS & ACCOLADES



IATF Certified



Performance Appreciation Award - By Oerlikon - 2018



Machinist Super Shopfloor SME Winner - 2021 - By Times Group



Insight Success The Most Admirable business in Pune 2019



Insights success The Most Admirable Business In Pune 2019



Begin up Excellence Awards Best Company of the Year – 2018



Leading SME's of India – 2018 By Dun & Bradstreet



Leaders Globe The Most Renowned Brands in 2020



Best Employer – 2021 By World HRD Congress



Certified by Leaders Globe The most Renowned Brands in 2020



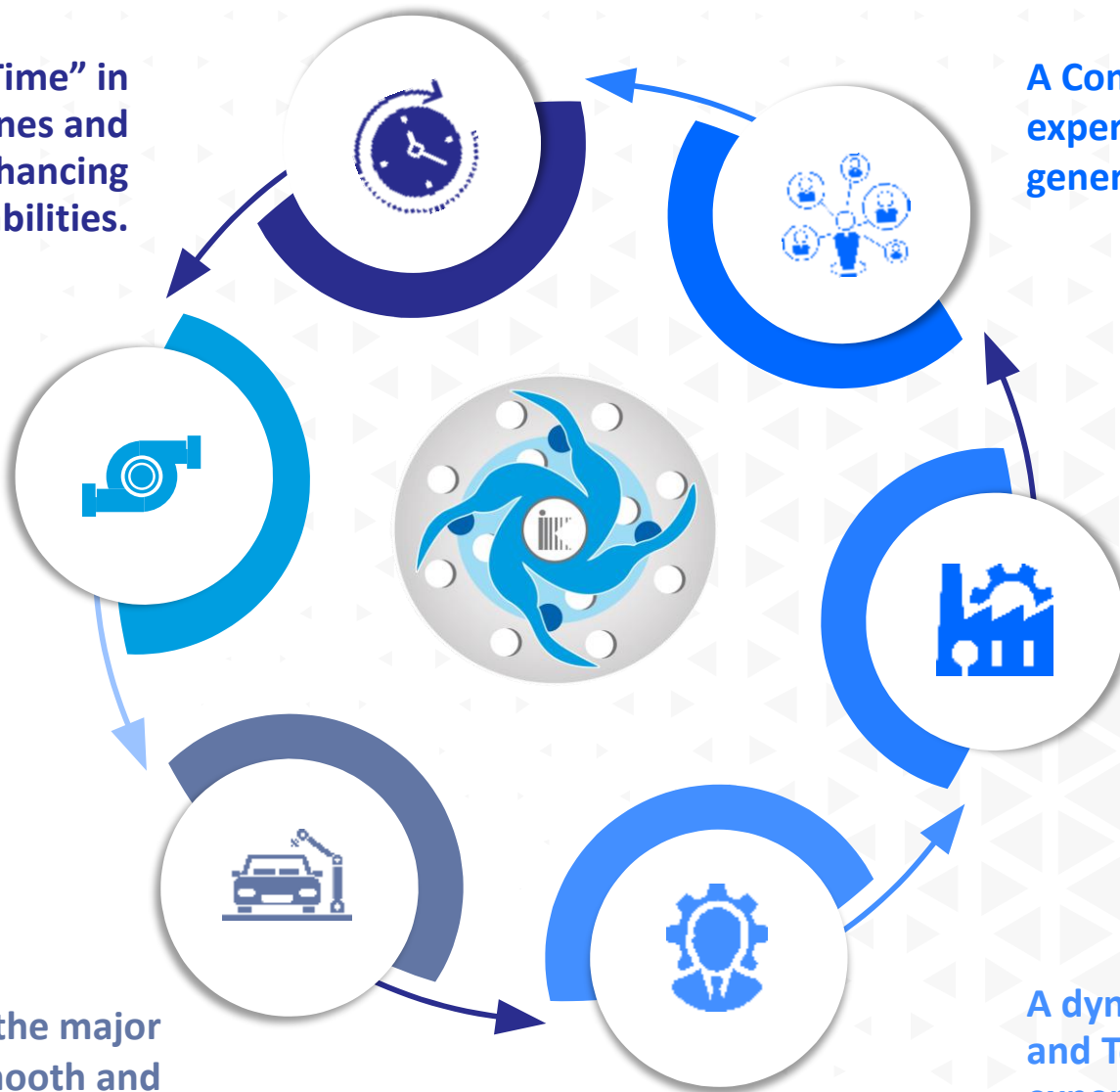


- Our Founder **Mr. Subhash Vora** was a visionary. He had a clear vision right since inception of the company, that KRANTI should be recognised globally as a specialist in precision Machining activity.
- The company always follow the path of our founder and believe in his philosophy that **“Work hard with Honesty & Commitment growth will follow”**.
- And with the intent to raise KRANTI to a higher scale, the company got its shares listed on the SME Platform of BSE in Feb 2019. And further as planned we got migrated to mainboard in Nov 2021



Investing “Ahead of Time” in technologically advanced machines and systems thereby continuously enhancing capabilities.

A Company with more than 04 decades of experience in manufacturing, lead by 2nd generation



Strategic placement of Manufacturing plants in Pune – A major Engineering HUB in India

Well diversified product portfolio with marquee clientele.

Long – Term association with the major auto OEM’s to ensure smooth and cohesive business operations.

A dynamic and experienced Board and Top management with diverse expertise, makes a decision making process robust.



Late Shri. Subhash K. Vora
(1955-2011)

“
**Work Hard with Honesty & Commitment,
Growth will follows...**

”
KRANTI, a small machining unit was established by Late Mr. Subhash Vorain 1981 at a small place with one primary Lathe machine to do job work activity for other industrial units. The Company was setup with a vision to revolutionized the definition of accuracy in automobile industry. It was a small and single step towards an ambitious dream. Late Mr. Vora was a visionary, an entrepreneur to the core and a deadly hard worker.

Within a short span of time Late Mr. Vora expanded the activities, acquired latest machining platforms and moved the operations at a modern factory set up at Pirangut Industrial Estate. Simultaneously with the tangible expansion, the name KRANTI was getting acceptance and preference from world industrial leaders. They preferred KRANTI because of value based business practices, precision, sticking up to the commitments and cost benefit.



Mr. Sachin Subhash Vora
Chairman & Managing Director



Mr. Sumit Subhash Vora
Director - Operations



Mrs. Indubala Subhash Vora
Non-Executive Director



Mr. Pramod Vinayak Apshankar
Non-Executive Independent Director



Mr. Satchidanand Arun Ranade
Non-Executive Independent Director



Mr. Prakash Vasantrao Kamat
Non-Executive Independent Director



Mrs. Sheela Dhawale
Chief Financial Officer



Mr. Bhavesh Selarka
Company Secretary & Compliance Officer



Mr. Ramdas Gunjal
Head - Operations



Mr. Mahesh Sarnaik
Head - H R & Admin



Mr. Prashant Shetty
Head - Marketing & Development



Mr. Prasad Kulkarni
Head - Quality



Mr. Aman Jain
Head - Procurement



- Production Facility of around **7K sq. mtr.** spread in three different Units around Pune, considered as Major Engineering & IT Hub of India.
- A **“State of Art Plant”** with large varieties of Hi-Tech machines supported by Best-in-Class Inspection Facilities.
- In process of Setting up new manufacturing plant of **3k sq- mtr.** To be operational by **Q3 of FY- 2023**

5-Axis Turn
Mill
Machining
Centers

CNC
Turning
Center

CNC
Turning
with Auto-
Loader

Vertical
Machining
Centers

Vertical 5-
Axis
Turnmill
Centers

Horizontal
Machining
Centers

Co-Ordinate
Measuring
Machines

Vertical
Turret
Lathes

HMC with
Linear
Pallet Pool
System

5-Axis
Horizontal
Machining
Centers

Product Categories



Differential Housing – 32.3%



Axle Components – 43.5%



Transmission Components – 17.0%



Other Components – 7.2%

Segmental Revenue



Tractor – 72.3%



EV – 16.5%



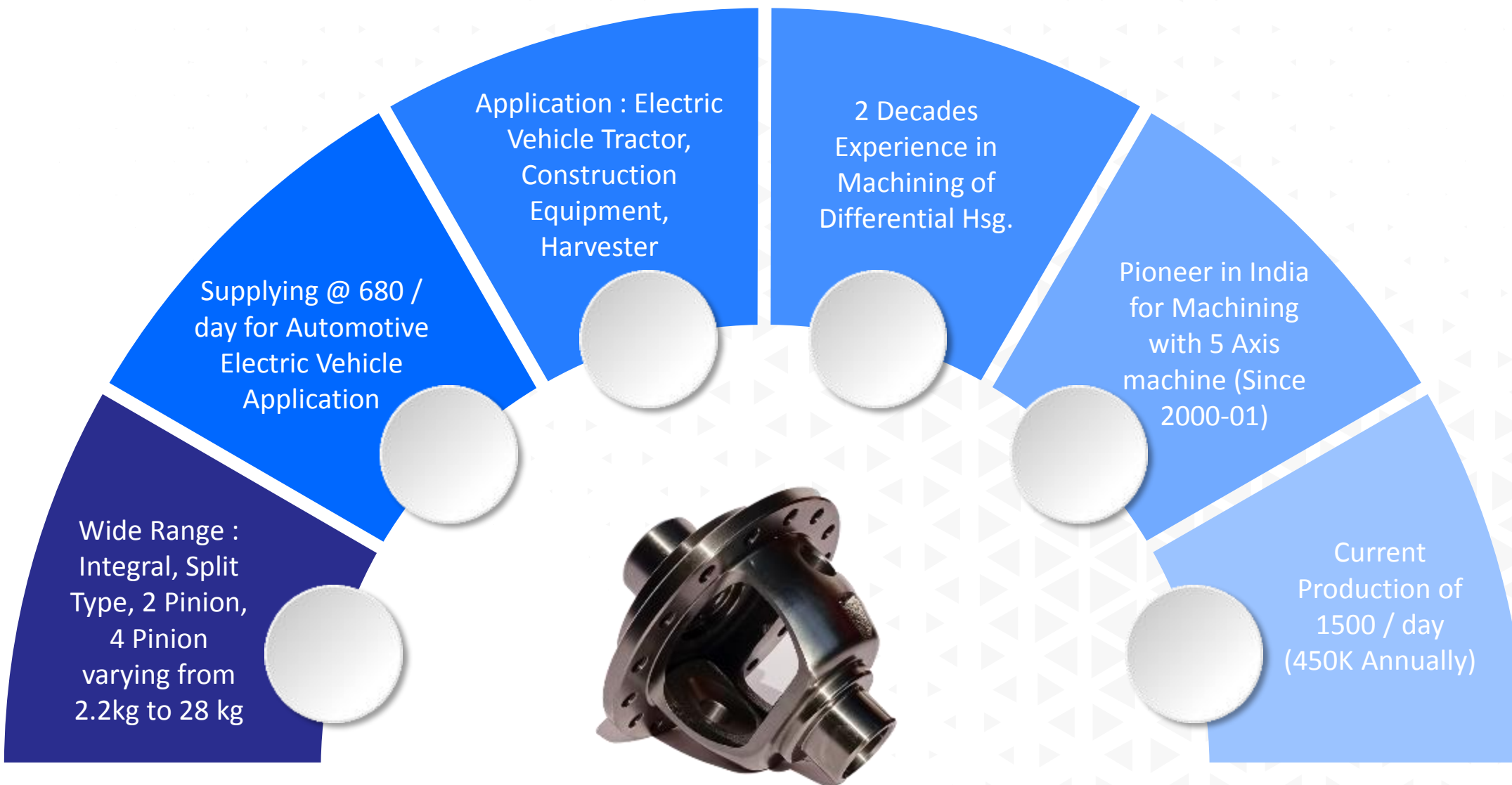
Construction Equipment – 7.0%



Automotive – 2.1%



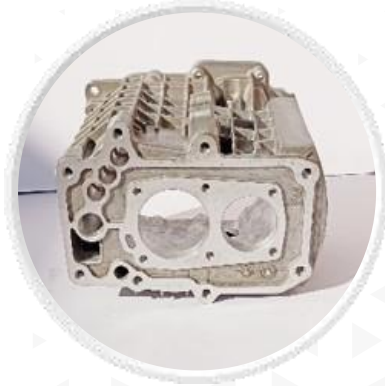
Others – 2.1%



















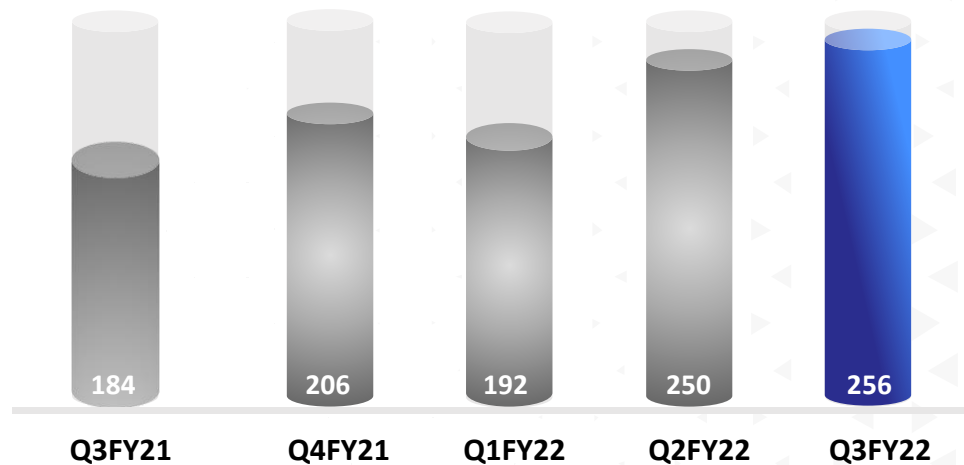
Particulars	Q3FY22	Q3FY21	Y-o-Y(%)	Q2FY22	Q-o-Q(%)
Total Revenue	256	184	39%	250	2%
Total Expenditure	229	168	37%	228	1%
EBITDA	27	16	68%	22	22%
EBITDA Margin (%)	10.6%	8.7%	190 bps	8.9%	170 bps
Profit before Tax	12	2	500%	9	33%
PBT Margin (%)	4.7%	1.1%	360 bps	3.5%	120 bps
Net Profit	6	2	148%	9	N.A.
Net Profit Margin (%)	2.3%	1.1%	126 bps	3.5%	N.A.
EPS (Rs)	0.54	0.26	108%	0.84	N.A.



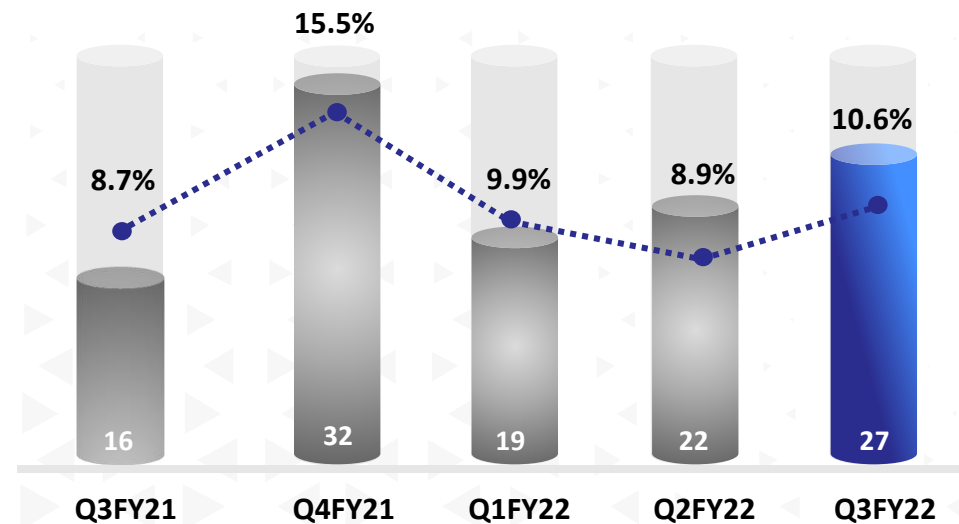
FINANCIALS HIGHLIGHTS



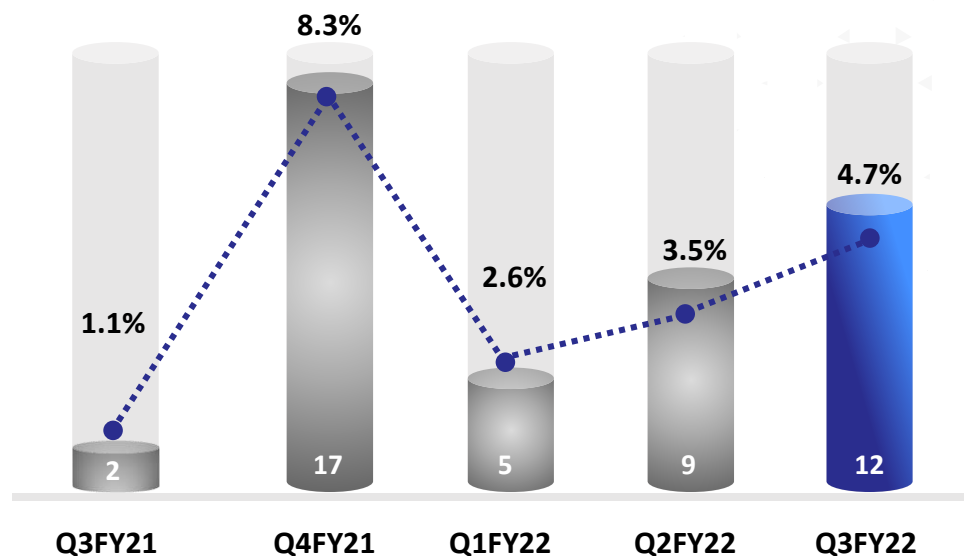
*Standalone (INR in Mn)



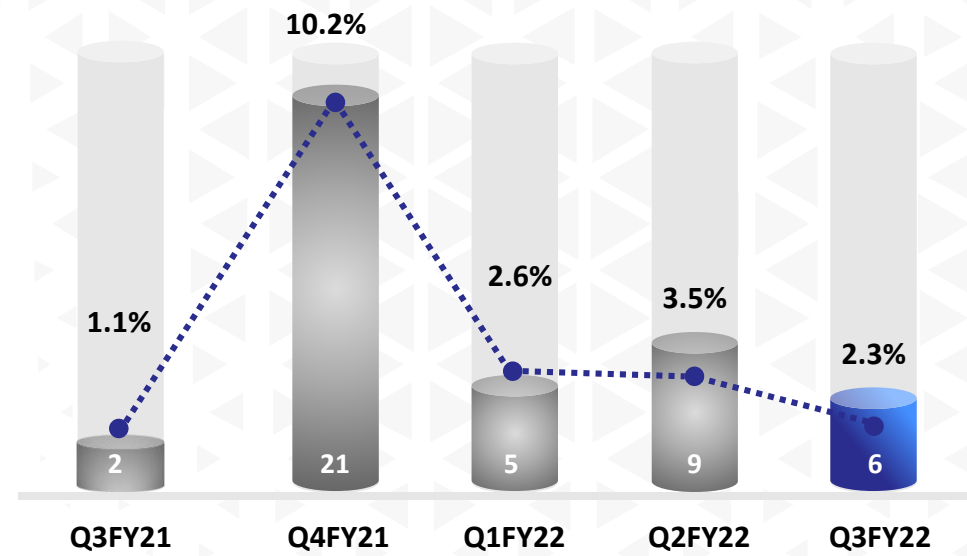
NET REVENUE



EBITDA EBITDA MARGIN (%)



PBT PBT MARGIN (%)



PAT PAT MARGIN (%)





Particulars	9MFY22	9MFY21	Y-o-Y(%)
Total Revenue	696	336	107%
Total Expenditure	629	317	98%
EBITDA	67	18	266%
<i>EBITDA Margin (%)</i>	9.7%	5.5%	419 bps
Profit before Tax	26	-19	N.A.
<i>PBT Margin (%)</i>	3.8%	-5.6%	940 bps
Net Profit	20	-22	N.A.
<i>Net Profit Margin (%)</i>	2.9%	-6.5%	947 bps
EPS (Rs)	1.9	-2.1	N.A.



FINANCIALS LAST 5 YEARS

*Standalone (INR in Mn)



Particulars	9MFY22	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017
Net Revenue	696	544	478	583	422	247
Total Expenditure	629	494	444	506	368	204
EBITDA	67	50	34	77	54	43
EBITDA Margin (%)	9.7%	9.2%	7.1%	13.3%	12.8%	17.5%
Profit before Tax	26	-1	-10	29	8	-7
PBT Margin (%)	3.8%	-0.2%	-2.0%	5.0%	2.0%	-2.7%
Net Profit	20	-0.05	-7	20	11	-6
Net Profit Margin (%)	2.9%	-0.1%	-1.5%	3.5%	2.6%	-2.6%
EPS (Rs)	1.9	-0.06	-0.8	2.3	1.6	-0.9

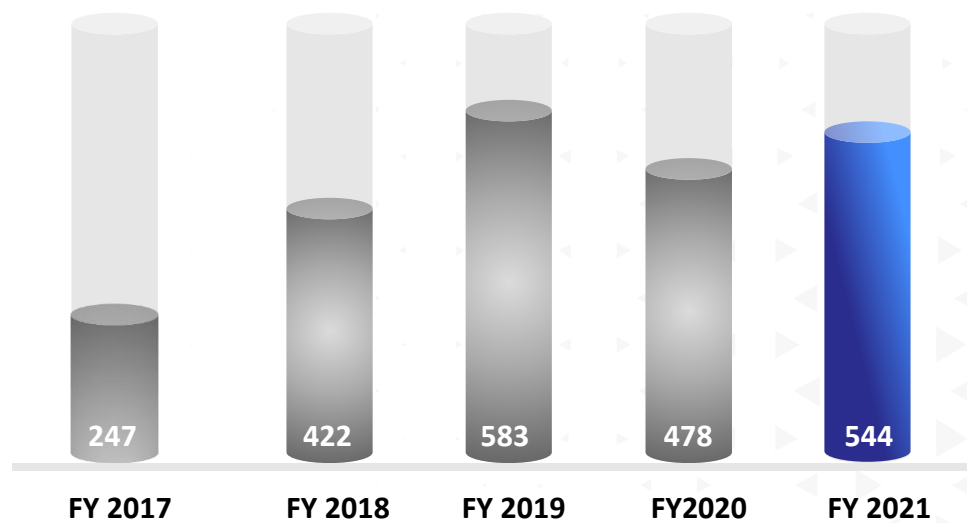




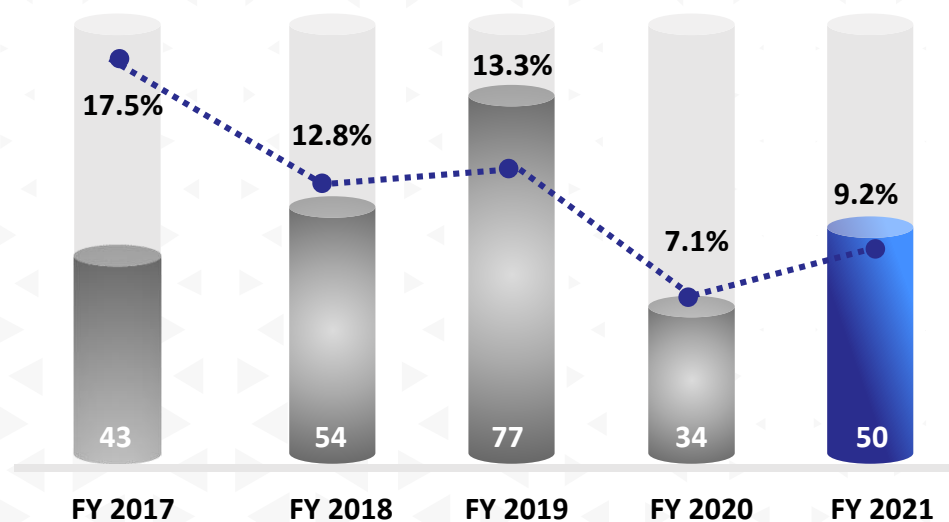
FINANCIALS HIGHLIGHTS



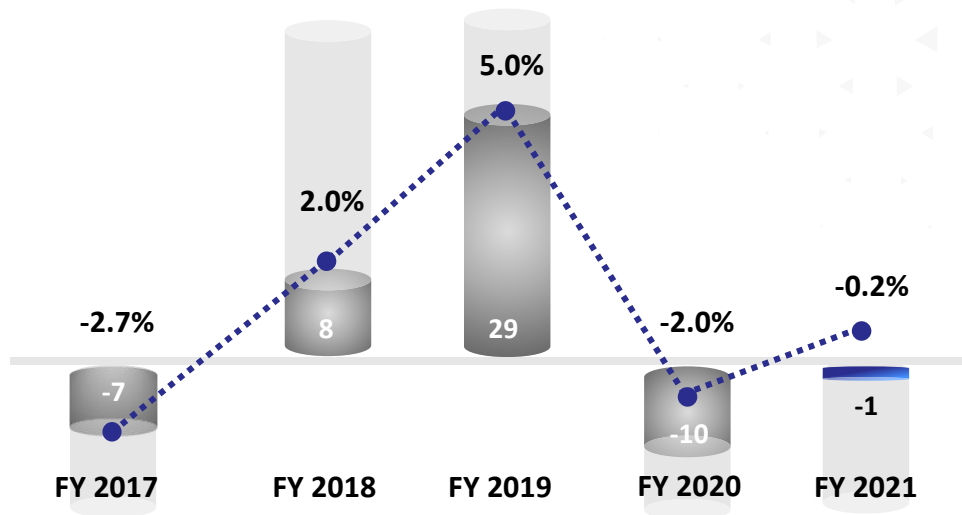
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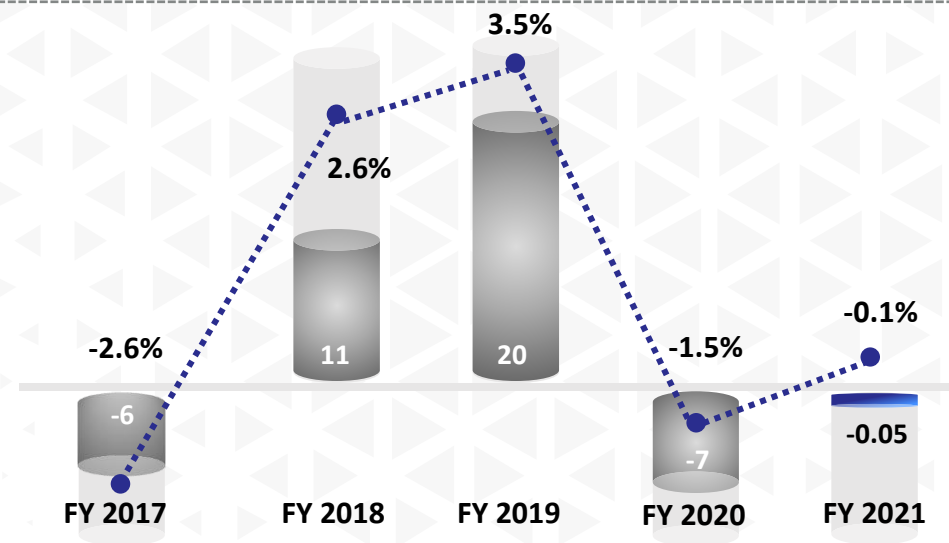
NET REVENUE



EBITDA EBITDA MARGIN (%)



PBT PBT MARGIN (%)



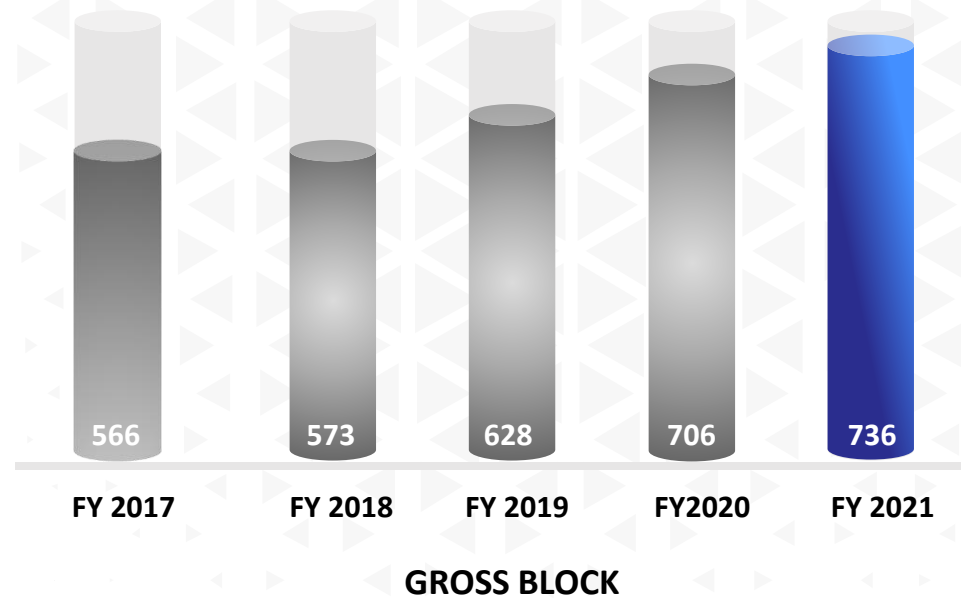
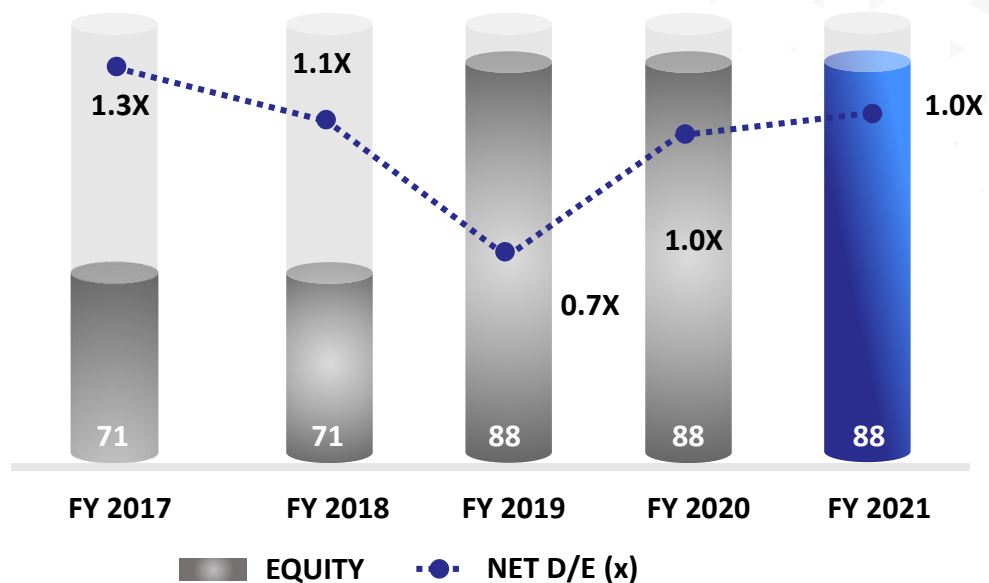
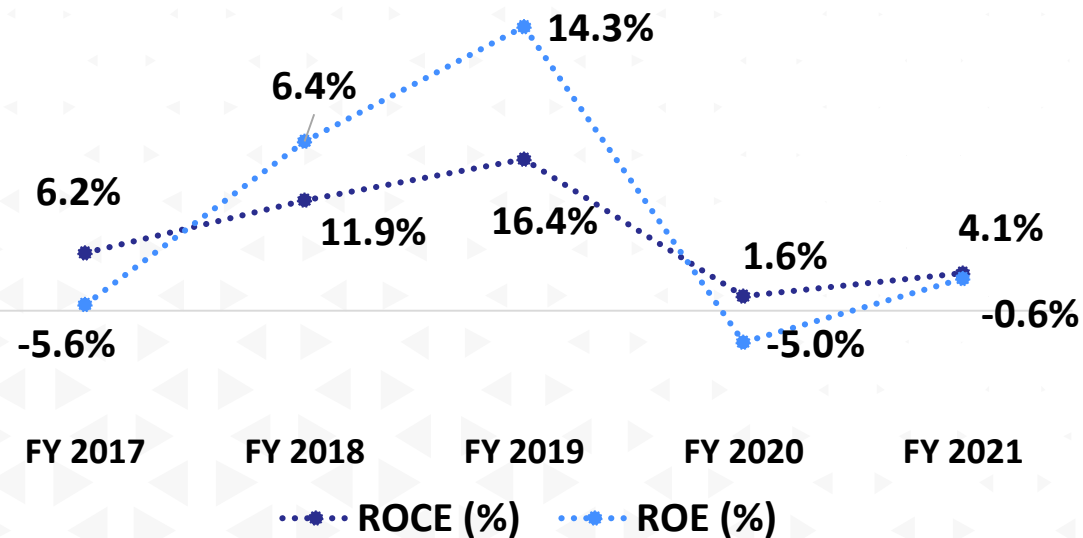
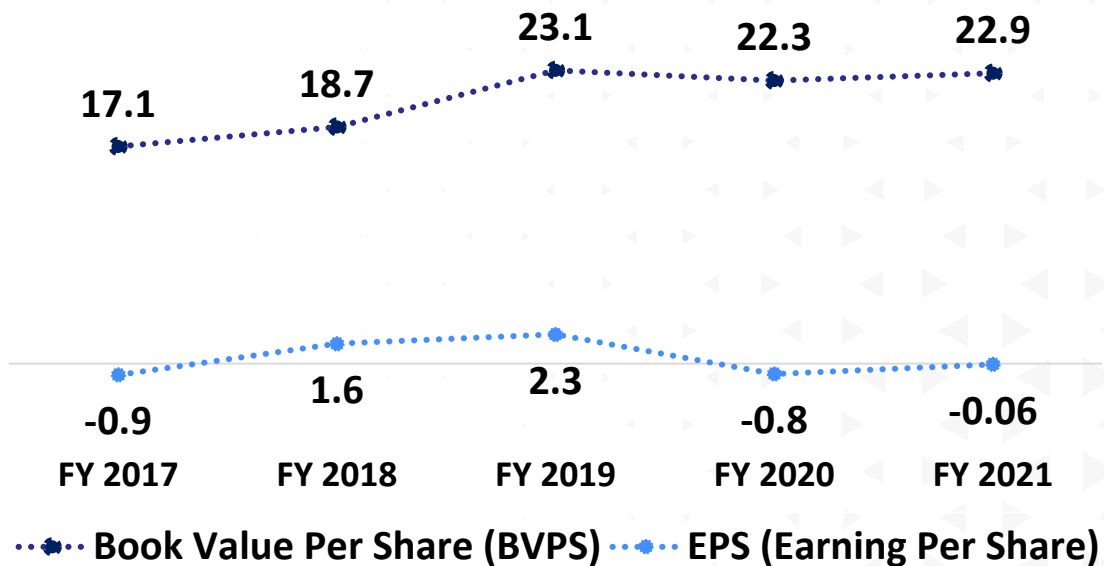
PAT PAT MARGIN (%)





FINANCIALS HIGHLIGHTS

*Standalone (INR in Mn)



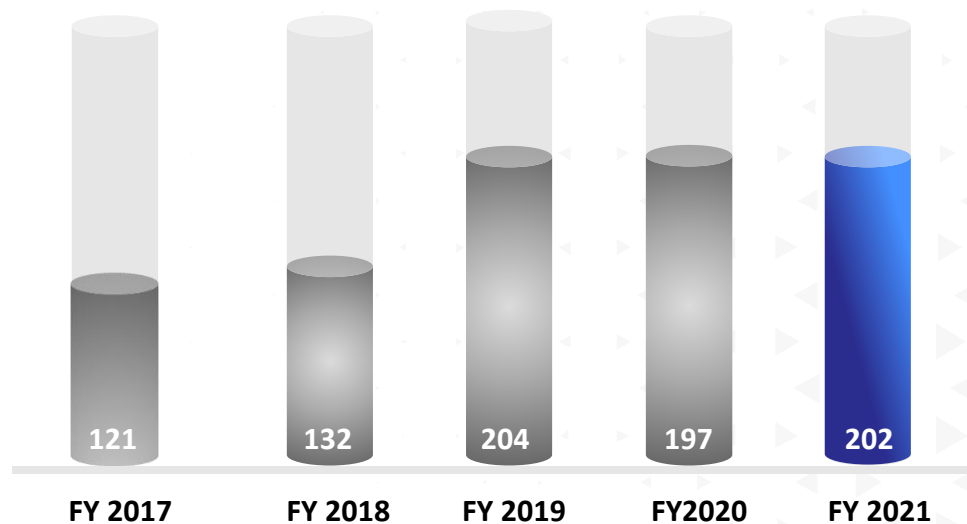
Particulars	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017
Net Worth	202	197	204	132	121
Total Borrowings	209	189	139	151	161
Total Assets	570	486	439	403	386
Net Debt/ Equity	1.0x	1.0x	0.7x	1.1x	1.3x
Net Debt/ EBITDA	4.2x	5.6x	1.8x	2.8x	3.7x
Gross Block	736	706	628	573	566
Debtors Days	57	26	45	74	89
Creditors Days	95	66	32	77	99
Inventory Days	71	71	45	71	114



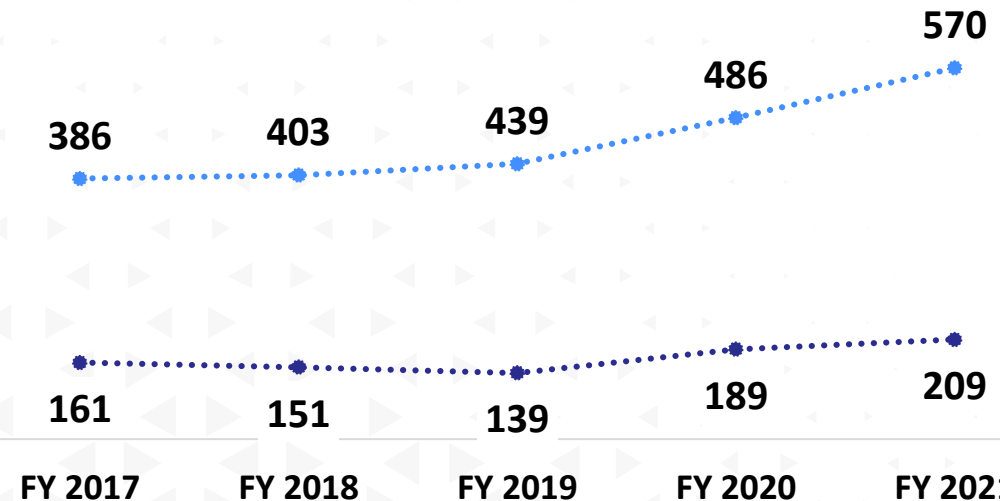
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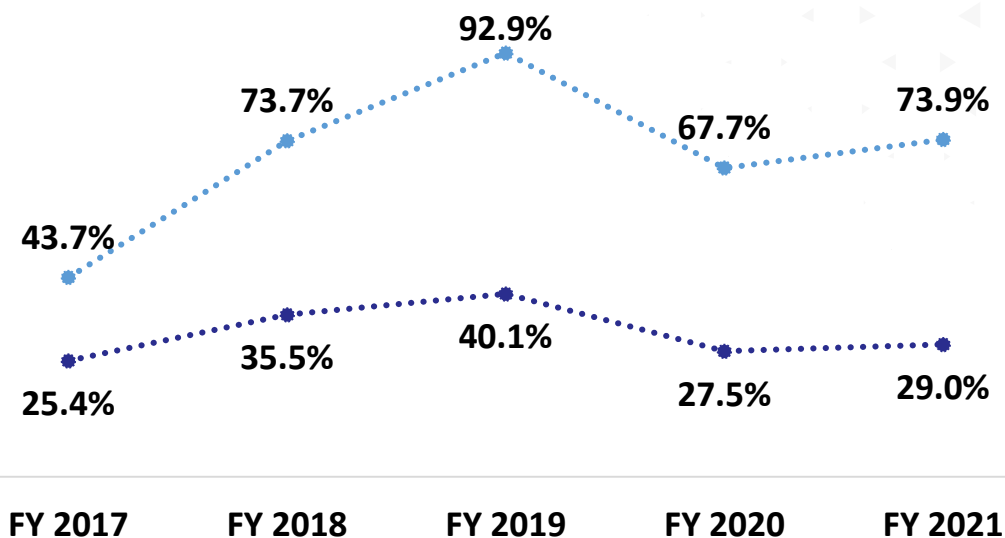
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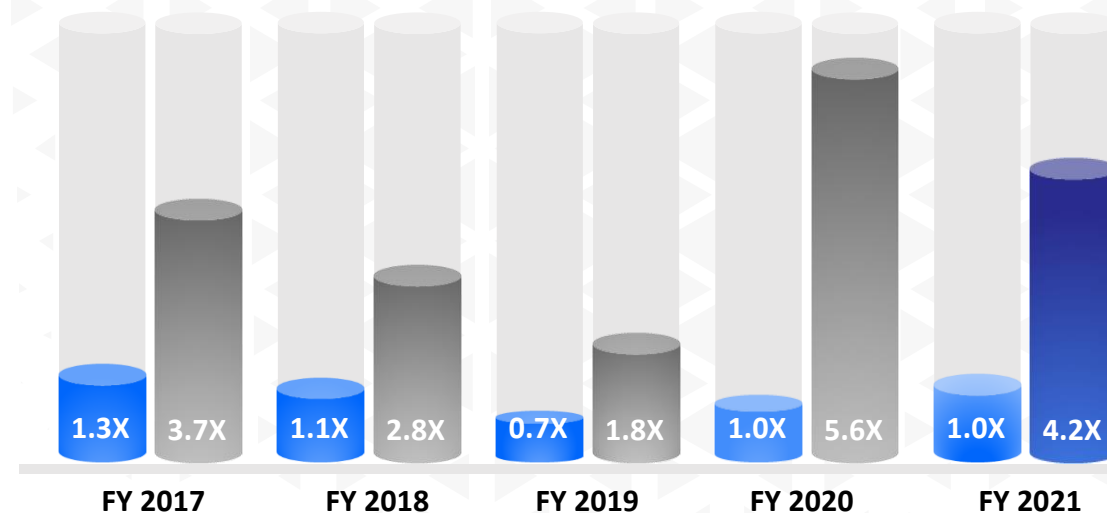
NET WORTH



●●● Total Borrowing ●●● Total Assets



●●● Revenue / Gross Block ●●● V A sales / Gross Block

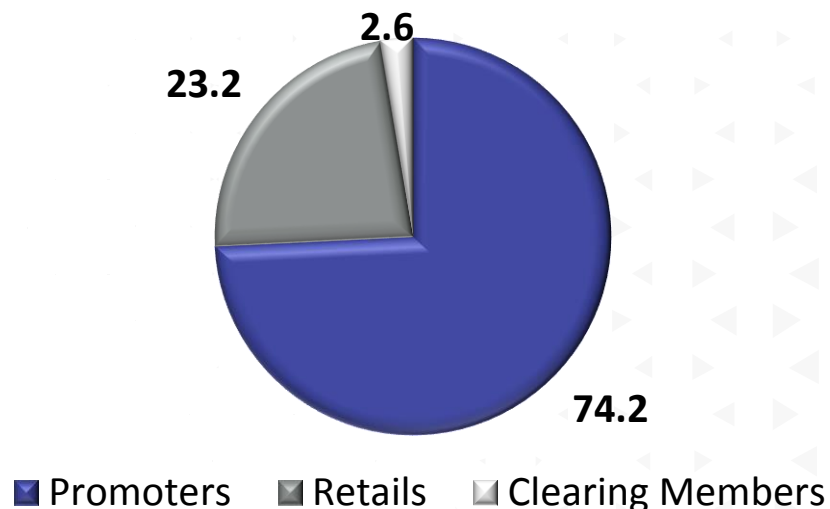


■ NET DEBT/EQUITY ■ NET DEBT/EBITDA





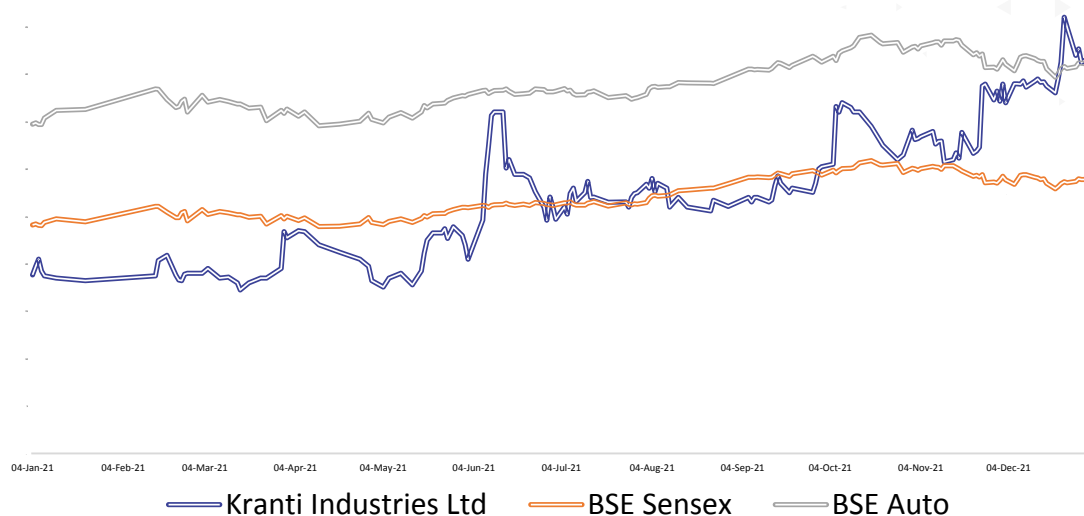
Share Holding Pattern



Stock Data (as on 31-Dec-2021)

Market Cap	43.4 Crs
Stock Price	₹ 41.0
52 Week (High / Low)	₹ 48.95 / 12.29
BSE - Symbol	KRANTI
Free Float (No. of Shares)	27,22,402
Average Daily Volume (3Months) - BSE	20,561

Stock Price (1-Jan-21 to 31-Dec-21)



Shareholder's Data

Top 5 shareholders	O/s shares	%
SMC Global Securities Limited	2,53,287	2.4%
Madhusudhan Gunda	1,80,000	1.7%
Yogesh Chaudhary	1,76,400	1.7%
Sunilkumar Agarwal	1,72,800	1.6%
Bharatkumar Kankariya (HUF)	1,04,000	1.0%

THANK YOU



Mr. Bhavesh Selarka

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E-mail : cs@krantiindustries.com

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Mr. Vijay Gyanchandani / Mr. Vishal Mehta

Contact No : +91 96194 38448 / +91 9326 478472

E-mail – vijay@s-ancial.com / vishal@s-ancial.com

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